

**African Development Bank Group  
Temporary Relocation Agency**



**Corporate Procurement Division  
Fax Number: + (216) 71 83 52 49**

**Date: 22<sup>nd</sup> February 2010**

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**INVITATION FOR PRE QUALIFICATION – TO SUPPLY, INSTALL AND CONFIGURE A STORAGE AREA NETWORK (SAN) TO SUPPORT A MULTI-VENDOR DYNAMIC VIRTUALIZED DATA CENTRE.**

**ADB/CGSP/ICBP/2010/0021**

1. The African Development Bank (hereafter referred to as “The Bank”) intends to pre qualify eligible firms for the provision, under a three-year agreement (renewable), to
2. SUPPLY, INSTALL AND CONFIGURE A STORAGE AREA NETWORK (SAN) TO SUPPORT A MULTI-VENDOR DYNAMIC VIRTUALIZED DATA CENTRE
3. Interested applicants must originate from one of the Bank’s member countries listed in Annex A.
4. The scope of the project and the forms to be completed are described in the prequalification document that is available for downloading from [www.afdb.org](http://www.afdb.org) or [www.iapso.org/supplying/procurement-notice.asp](http://www.iapso.org/supplying/procurement-notice.asp) . Alternatively, the prequalification document may be obtained by sending a request to [tender@afdb.org](mailto:tender@afdb.org).
5. Any modifications to this notice will be publicized on these sites.
6. Pre qualification will be conducted through the procedures prescribed by the Bank’s rules for internal acquisition of goods and services. The minimum requirements for pre-qualification are as follows:

**a) Particular Experience**

Demonstrated Experience of at least 5 years in the supply, installation and configuration of a storage area network (SAN) to support a multi-vendor dynamic virtualized data centre. The applicants must have successfully supplied, installed and configured a storage area network (SAN) to support a multi-vendor dynamic virtualized data centre for a minimum of three projects of a similar scope and nature within the past five years with the following capabilities:

- Storage sharing - partitioned or shared storage between servers.
- Disaster tolerance – the ability to continue operations without interruptions

- Higher availability – the SAN should enable any-to-any connectivity providing high availability by enabling mirroring, alternate pathing etc.
- Improved Backup and Recovery – The SAN should include snap shot, snap cloning, business copy and log shipping features.
- Improved Performance – Improved throughput features including data de-duplication at source
- Simplified migration to new technologies. Facilitate both data and storage subsystem migration from one system to another without interrupting service.
- Centralized management – provide the ability to manage storage provisioning to multiple heterogeneous servers from one single point of control.
- Scalability – able to add more storage and components as the need arises without interrupting services.

**b) Financial Capability**

- i) Turnover of at least 2.5 million USD per annum for the last 3 years for the services
- ii) Positive net worth for the past three years. The Bidders shall submit copies of audited financial statements for the past three years (2006, 2007, and 2008).

The application for pre qualification should be submitted in sealed envelopes delivered at the address below by **March 23, 2010** at 1500hrs Tunis, Tunisia, local time. The envelopes should be clearly marked “**APPLICATION FOR PREQUALIFICATION TO SUPPLY, INSTALL AND CONFIGURE A STORAGE AREA NETWORK (SAN) TO SUPPORT A MULTI-VENDOR DYNAMIC VIRTUALIZED DATA CENTRE. ADB/ICBP/CGSP/2010/0021**”.

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Office 2A2  
African Development Bank  
ADB Temporary Relocation Agency (Tunis)  
African Development Bank Angle des trois rues: Avenue du  
Ghana, Rue Pierre de Coubertin, Rue Hedi Nouria  
BP. 323 1002  
Tunis Belvédère  
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Fax : +216 71 83 52 49  
Email : [tender@afdb.org](mailto:tender@afdb.org)**

8. The Bank reserves the right to reject or accept late applications.

9. Applications will be advised, in due course, of the results of their applications. Only firms and joint ventures deemed qualified under this procedure will be invited to bid.

**ANNEX A - LIST OF MEMBER COUNTRIES OF THE BANK**

<b>REGIONAL COUNTRIES (*means location of existing or future Bank offices)</b>			
1. Algeria*	2. Angola*	3. Benin	4. Botswana
5. Burkina Faso*	6. Burundi	7. Cameroon*	8. Cape Verde
9. Central African Rep.	10. Chad*	11. Comoros	12. Congo
13. Côte d'Ivoire*	14. Democratic Rep of Congo*	15. Djibouti	16. Egypt*
17. Equatorial Guinea	18. Eritrea	19. Ethiopia*	20. Gabon*
21. Gambia	22. Ghana*	23. Guinea	24. Guinea Bissau
25. Kenya*	26. Lesotho	27. Liberia	28. Libya
29. Madagascar*	30. Malawi*	31. Mali*	32. Mauritania
33. Mauritius	34. Morocco*	35. Mozambique*	36. Namibia
37. Niger	38. Nigeria*	39. Republic of South Africa	40. Rwanda*
41. Sao Tome & Principe	42. Senegal*	43. Seychelles	44. Sierra Leone*
45. Somalia	46. Sudan*	47. Swaziland	48. Tanzania*
49. Togo	50. Tunisia*	51. Uganda*	52. Zambia*
53. Zimbabwe			
<b>NON REGIONAL COUNTRIES</b>			
1. Argentina	2. Austria	3. Belgium	4. Brazil
5. Canada	6. China	7. Denmark	8. Finland
9. France	10. Germany	11. India	12. Italy
13. Japan	14. Korea	15. Kuwait	16. Netherlands
17. Norway	18. Portugal	19. Saudi Arabia	20. Spain
21. Sweden	22. Switzerland	23. United Kingdom	24. United States of America