

# REQUEST FOR EXPRESSIONS OF INTEREST

## AFRICAN DEVELOPMENT BANK

### LENDERS' TRAFFIC CONSULTANT FOR LAGOS CABLE TRANSIT PROJECT

Trico Capital Nigeria Limited, a Nigerian project developer and financial adviser has approached the African Development Bank and other Lenders to participate in the financing of the Lagos Cable Transit Project in Nigeria. In order to support the Lenders' due diligence before and after financial closure, the Lenders have decided to select a common external traffic advisor or consultant firm to review the soundness of the basic sources of information and methodology used by the project developer's traffic advisor to identify any major problems as soon as possible.

The services under this consultancy will submit a report to the Lenders that reviews all the work done by the project developer's traffic advisor and any previous work that may have been done by the Lagos Metropolitan Area Authority and the Government of Lagos State. Moreover, the traffic consultant's work will include review and analysis of the following:

- passenger projection methodologies that can be used for the project and validate the methodology used,
- the data collection and sampling methods used to analyse passenger volume and preferences, validate project's design in terms of routes and stations,
- underlying aspects of additional model assumptions and review of the assumptions used to estimate future demand and increase in passenger volume over time and propose if necessary the development of a model that uses a different methodology to confirm the results of the previously used models,
- itineraries, alternative means of transportation and content of inquiries on passenger preference entered in the model,
- the Lagos state mass Transit Authority Masterplan
- the proposed fare structure and the risks threatening the passenger traffic and revenue projections
- the traffic consultant will conduct a benchmark analysis, highlighting best practices and lessons learned from major similar projects worldwide.

The Traffic Consultant will cooperate with other Consultants e.g. technical advisor, legal advisor, insurance advisor to provide a holistic analysis and adviser lenders on key issues.

The African Development Bank as the Lead arranger of the project finance now invites eligible consultants to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint-ventures to enhance their chances of qualification.

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank's "**Rules and Procedures for the use of Consultants**", which is available on the Bank's website at <http://www.afdb.org>. The Bank is under no obligation to shortlist any consultant who expresses interest.

Interested consultants may obtain further information by e-mailing the manager, OPSM.3 at N.ANVARIPOUR@AFDB.ORG.

Expressions of interest must be delivered to the address below by 30<sup>th</sup> November 2011 at 12:00 hours and mention “Lenders’ Technical Advisor for Lagos Cable Transit Project”.

Attn:

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