.REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES)

BOTSWANA

PUBLIC ENTERPRISES EVALUATION AND PRIVATISATION AGENCY (PEEPA)

ADVISORY SERVICES TO DEVELOP A STRATEGY FOR PRIVATE SECTOR PARTICIPATION IN BOTSWANA POWER CORPORATION (BPC) AND ELECTRICITY SUPPLY INDUSTRY, AND PROVIDE ON-THE-CASE PRIVATIZATION TRAINING

Financing Agreement reference (Grant number) : 5500155003701
Project ID No.: P-BW-KA-003

The Government of Botswana has received financing from the African Development Bank to support PEEPA’s mandate for improving private sector participation in the delivery of public infrastructure and services, and intends to apply part of the agreed amount for this grant to payments under the contract for “the development of a strategy for private sector participation in BPC and the Electricity Supply Industry, and training”.

The services included under this project are:

- Carrying out a due diligence of the Electricity Supply Industry and business of BPC, including reviews on the legal, technical, operational, and financial, products and services aspects;
- Carrying out a detailed market analysis, including forecasting and competitor analysis and investor interest on BPC;
- Carrying out an asset and business valuation;
- Carrying out an options analysis for private sector participation;
- Develop and present a draft private sector participation strategy and facilitate a stakeholder consultation workshop on the strategy;
- Carrying out training based on this case, both in class and on the job training for PEEPA management and analysts.

PEEPA now invites eligible consultants (firms) to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint-ventures to enhance their chances of qualification.

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the African Development Bank’s “Rules and Procedures for the use of Consultants” (May 2008 edition), which is available on the Bank’s website at http://www.afdb.org. Recipients are under no obligation to shortlist any consultant who expresses interest.

Interested consultants may obtain further information at the address below during office hours.

Expressions of interest must be delivered to the address below by 16h00hrs, Botswana Time (GMT+2) on 11 February 2011 and mention “Expression of Interest to Develop a strategy for private sector participation in the operations and service provision of BPC and Electricity Supply Industry, and provide on-the-case privatization training”. Submissions by email are welcome.
Attention: Chief Executive Officer

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