



Government of Lesotho

**ECONOMIC DIVERSIFICATION SUPPORT PROJECT**

**REQUEST FOR EXPRESSIONS OF INTEREST**

**TRANSACTION ADVISOR FOR TOURISM AND HOSPITALITY TRAINING FACILITIES**

**Financing Agreement Reference:** 2100150036596

**Sector:** Enterprise Development

**Project ID No.:** P-LS-KF0-002

The Government of the Kingdom of Lesotho has received financing from the African Development Bank towards implementation of the Economic Diversification Support Project and intends to apply part of the agreed amount for this grant to payments under the contract for consultancy services for **Transaction Advisor for Tourism and Hospitality Training Facilities**.

The overall objective of this consultancy is to address the challenge of skills shortage within the tourism and hospitality sector in Lesotho. The overall objective of the consultancy services is to provide transaction advisory services for the development of a hospitality and tourism training facility through appropriate and best suited Public Private Partnership (PPP) model which incorporates the Ministry of Tourism, Environment and Culture (MTEC); the private sector operators; and Lerotholi Polytechnic.

The consultant will be expected to work with MTEC to carry out project feasibility assessment of the tourism and hospitality training facilities; carry out assessment of the infrastructure, market assessment, financial feasibility analysis and advise the project structuring by recommending a PPP structure; undertaking the procurement process including developing the procurement documents & the draft PPP agreement, and running the procurement process – up to developer selection.

The Ministry of Trade and Industry now invites eligible consulting **firms** to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services including brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc. Consultants may constitute joint-ventures to enhance their chances of qualification. In such cases of associations/consortiums, EOI submissions should clearly identify one lead firm that would take up the primary responsibility of assignment delivery.

Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the Procurement Policy and Methodology for Bank Group Funded Operations, dated October 2015, which is available on the Bank's website at <http://www.afdb.org>.

Interested consultancy firms may obtain further information at the address below during office hours 08.00 hours to 16.30 hours.

Expressions of Interests must be delivered to the address below by **12<sup>th</sup> July, 2018 at 12:00**, and electronic submissions should mention as the subject message "**TRANSACTION ADVISOR FOR TOURISM AND HOSPITALITY TRAINING CENTRES**" and should be sent to the address below.

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