REQUEST FOR EXPRESSION OF INTEREST
(Individual Consultant)

REPUBLIC OF MALAWI

MINISTRY OF AGRICULTURE, IRRIGATION AND WATER DEVELOPMENT

AGRICULTURAL INFRASTRUCTURE AND YOUTH IN AGRIBUSINESS PROJECT (AIYAP)

FOR HIRING OF A TECHNICAL ADVISOR FOR ENABLE YOUTH UNDER THE AIYAP

Loan No: 2100150035995
Project ID No: P-MW-AAZ-004
Date of Issue: 16th November 2017

1. This Request for Expression of Interest (REoI) follows the publication of the General Procurement Notice (GPN) for this Project that appeared in the United Nations Development Business online (UNDB online,) dated 8 February 2017 and on the African Development Bank Group’s Internet Website (www.afdb.org).

2. The Malawi Government has received a loan from the African Development Fund (ADF), in various currencies towards the cost of the Agricultural Infrastructure and Youth in Agribusiness Project. It is intended that part of the proceeds of this loan will be applied to eligible payments under the contract for hiring a Technical Advisor for implementation of the Enable Youth subcomponent under the AIYAP.

3. The principal objectives of the Project are: (a) to achieve poverty reduction and ensure self-sufficiency aimed at sustainable development; (b) to develop a cluster of young Agripreneurs who will eventually become commercial farmers and off-takers to rural farmers; (c) to increase crop production and productivity and (d) to increase household incomes from farming. The project has three main components namely (1) Irrigation Infrastructure & Watershed Management Component with 2 sub components (Irrigation Infrastructure and watershed management) focusing on sustainable agricultural land and water management activities, food security and risk management; (2) Value Addition and Youth Entrepreneurship in Agriculture Component with 4 sub-components (agro-processing and value additions, storage facilities, support to market linkages and establishment of WUAs) with emphasis on sustainable crop production and processing; (3) Agro-Cooperative Development for Employability Component with 3 sub-components (Youth entrepreneurship, Support for Youth farmers association and cooperatives to operate as a business, and youth incentives in agribusiness) and (4) Project Management and Institutional Strengthening with 4 sub-component (support to public sector, support to farmer organizations, Monitoring and Evaluation, and project coordination) focusing on institutional strengthening, capacity building, nutrition education, project coordination and monitoring & evaluation.

4. The main purpose of the assignment is to primarily review and develop training curriculum for Agripreneurs that will lead to achieving the overall AIYAP objectives by increasing number of youth (500 youths) engaged in farming and agribusiness.

Specifically, the Technical Advisor will be expected to:
   a) Review of project documents (AIYAP Appraisal Report, Technical proposal) and other related literature
   b) Design appropriate and objective criteria for recruiting programme participants who will take part in the project, as recommended by Lilongwe University of Agriculture and Natural Resources (LUANAR).
   c) Facilitate the recruitment of the first intake to be trained in agricultural entrepreneurship
   d) Develop an objective work plan for the entire project period.
   e) Develop vocational training curricula for the youth Agripreneurs in consultation with LUANAR (Natural Resources Campus(NRC)) and relevant Government Ministries
   f) Identify and develop a working relationship with all partners such as commercial farms, industries, financial institutions, agricultural research institutions etc. for internship programs
   g) Develop communication strategy with stakeholders to create awareness and promote ownership of program
h) Develop a Monitoring and Evaluation framework and data base to track recipients, project beneficiaries, NRC students who benefitted from MASHAV and project resources so that they can be easily followed and supported.

i) Develop assessment criteria for viable business plans for Agripreneurs.

5. The Government of Malawi through the Ministry of Agriculture, Irrigation and Water Development now invites **eligible individual consultants** to indicate their interest in providing the above mentioned services. Interested eligible consultants must provide a statement of capability and experience indicating that they are qualified to perform the services by submitting a curriculum vitae, brochures, description of experience in similar assignments and conditions, availability of appropriate skills and qualifications, etc. This advertisement is open to all eligible Individual Consultants as defined in the African Development Bank Group Rules and Procedure for the Use of Consultants (May 2008 Edition, Revised July 2012) which can be consulted from the AfDB website. A short list of six consultants will be compiled in accordance with the procedures set out in that document.

6. The potential consultant should have a blend of expertise with the following qualities and qualification:
   - A minimum of Master’s degree in at least one of the following qualifications, Entrepreneurship, Agribusiness, Agricultural Economics, Economics, Business Administration or a Master’s degree in any related field to micro financing. Those with PhD in related fields will have an added advantage
   - At least 10 years of experience in agro-based value chain promotion and market linkages
   - Sound knowledge of the private/public sector policies and programs particularly those relating to the entrepreneurship and business management and operating styles of stakeholders in the agricultural sector of Malawi,
   - Evidence of previous work done in areas of youth training, mentoring, networking and setting up agribusiness the area of production, processing, logistics, marketing etc.
   - Evidence of previous successful linking of farmers to off-takers.
   - Excellent communication, writing and analytical skills
   - Must have worked in a training institution
   - Knowledge in strategies for stakeholder capacity building

7. Interested Individual Consultants may obtain further information during working hours from Monday to Friday (08:30 – 16:00hrs) except on public holidays at the offices of the Department of Irrigation:

   **Attention: Mr. Mike Matsimbe**  
   The Project Coordinator, AIYAP  
   Department of Irrigation and Water Development,  
   Tikwere House, City Centre  
   Procurement Unit, Ground Floor, Room 14  
   Private Bag 390,  
   Lilongwe 3, Malawi  
   E-mail: mikematsimbe@gmail.com  
   Cell: +265 888 732 562

8. Expressions of Interest should be delivered in sealed Envelopes clearly marked “Expression of Interest for TA Enable Youth” by **1 December, 2017 at 2:00pm** the latest and deposited in the tender box to the following address:-

   **The Chairman**  
   Internal Procurement Committee  
   Tender box located on the Ground Floor, next to Room 14  
   Department of Irrigation and Water Development,  
   Tikwere House, City Centre  
   Private Bag 390, Lilongwe 3, Malawi  
   Attention: Chester Gondwe, Procurement Specialist  
   Cell: +265 999 281 970
9. The submission of expression of interest does not commit and bind the Ministry of Agriculture, Irrigation and Water Development to include individuals expressing the interest on the shortlist.