REQUEST FOR EXPRESSION OF INTEREST (CONSULTING SERVICES)

FEDERAL REPUBLIC OF NIGERIA

Federal Ministry of Agriculture and Rural Development
AfDB-Assisted

MIDDLE INCOME COUNTRIES: TECHNICAL ASSISTANCE FUND (MIC-TAF)

PROVISION OF TRANSACTION ADVISORY SERVICES FOR THE NIGERIAN FEDERAL MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT’S STAPLE CROP PROCESSING ZONE (SCPZ) INITIATIVE

Grant No.: 5500155009551
Project ID: P-NG-A00-010

The Federal Ministry of Agriculture and Rural Development (FMARD) has received a Medium Income Country (MIC) Grant, from the African Development Bank (AfDB), towards project preparation for the development of Staple Crop Processing Zones (SCPZs) in priority agriculture corridors, with the objective of attracting investments into modern processing of local agricultural commodities. The MIC Grant funds will partly be applied towards the procurement of Consultancy services to assist in the preparation of requisite projects on critical infrastructure for up to three SCPZ ‘Sites’ across the country.

The development of SCPZs is driven by the FMARD in partnership with State Governments and relevant Federal Ministries, Departments and Agencies (MDAs). The SCPZs are geared towards addressing the investment framework for infrastructure development and industrialization in high agricultural production clusters and corridors across the country, towards rapidly developing modern agro-processing to reduce Nigeria’s dependency on food importation.

The main objective of this Consultancy is to provide Transaction Advisory Support to guide the development of plans required in making the identified SCPZs operational. As a result, the scope of the Transaction Advisory Services will cover five key areas:

i) Socio-Economic Evaluation: should include an industry scoping and market opportunities assessment of key value chains in the selected SCPZ. The analysis should identify potential for increased productivity, processing and market opportunities of these value chains

ii) Infrastructure Evaluation: the assessment of functionally available, relevant, nearby, production and processing infrastructure in the SCPZ site areas - including irrigation, farm mechanization, farm and other access roads, flood control, electrification, warehousing, logistics and haulage services, etc., including an estimation of costs for necessary rehabilitations.

iii) Financial, Private Sector Engagement and Land use plan: technical and financial appraisal of the proposed infrastructure delivery solutions, including, the development of an optimal financing structure, and giving cognizance to funds available to the Federal Government of Nigeria, a revenue model to cover each infrastructure component and the identification and allocation of project risks.

iv) Design of a commercially-oriented SCPZ management Structure: Presentation of options and recommendations for the most suitable institutional arrangement, operational and governance structure for a self-sustaining SCPZ. Review of existing and best practice PPP management models and make recommendations for an independent, commercial-oriented, private sector modelled Special Purpose Vehicle (SPV) to manage the SCPZ.
v) **Preparation of Project Proposal Document, under the coordination of a Transaction Adviser (the Lead Advisor)** - The Lead Advisor will collate the Socio-Economic Evaluation Report, the Infrastructure Evaluation Report and the Financial and Private Sector Engagement Plan into a Project Proposal Document for submission to the AfDB (or similar financial institutions).

Given the multi-disciplinary nature of the required work, the Transaction Advisory Service will be provided by an agriculture and infrastructure focused consultancy firm, as Lead Advisor, that will put together a team of highly experienced technical and financial consultants, which may include:

i. Agricultural Economists  
ii. Land management Experts  
iii. Civil Engineers & Land Surveyors  
iv. Irrigation Engineers  
v. Financial Experts  
vi. Safeguards Experts  
vii. PPP Specialists

The Transaction Advisory Service will be carried out under additional standards that may be specified by the African Development Bank’s standards. **The duration of the assignment is estimated for a maximum of 6 months and is expected to start in October, 2017.**

The Federal Ministry of Agriculture and Rural Development through the Agricultural Transformation Agenda Support Program Phase-1 (ATASP-1) now invites eligible consultants to indicate their interest in providing these services.

**Submission of Expressions of Interest (EOIs)**

Prospective Transaction Advisory Firms should submit their Expression of Interest detailing the following information as basis for pre-qualification:

- Profile of firm/consortium including ownership structure and role of each corporate entity with full contact details of each firm;  
- Details of direct experience in agriculture-related transaction advisory - (with supporting evidence) indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in the last 5 years in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint-ventures to enhance their chances of qualification;  
- Track record of successful project preparation and design;  
- Experience working in Nigeria and/or in sub-Saharan Africa


Interested consultants may obtain further information at the address below during office hours 8:00 to 16:00 Hours (Nigeria time), Mondays – Fridays.

Expressions of interest must be delivered to the address below not later than 12.00 noon (Nigerian Time) on 25th July, 2017 and mention “Consultancy for support to Transaction Advisory Services for SCPZ”.

**Office Address:**  
The National Program Coordination Team of (ATASP-1)  
No.12, Atbara Street, Off Cairo Street, Off Adetokunbo Ademola Crescent, Wuse II, Abuja  
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