REQUEST FOR EXPRESSION OF INTEREST
FOR THE PROVISION OF CONSULTANCY SERVICES TO CONDUCT A TARIFF AND
AFFORDABILITY STUDY

SWAZILAND GOVERNMENT
Swaziland Water Services Corporation (SWSC)
EZULWINI SUSTAINABLE WATER SUPPLY AND SANITATION SERVICE DELIVERY PROJECT

Background
The Government of the Kingdom of Swaziland has received a loan from the African Development Bank to finance the EZULWINI SUSTAINABLE WATER SUPPLY AND SANITATION SERVICE DELIVERY PROJECT (ESWSSP). The ESWSSP is being implemented by Swaziland Water Services Corporation (SWSC). As part of the Project, the Swaziland Water Services Corporation (SWSC) needs Consultancy Services to undertake a detailed Tariff and Affordability Study.

Objectives of the Study
SWSC is by statute, the sole provider of potable water and sanitation services in urban and peri-urban areas in Swaziland. For operational purposes, SWSC has divided its areas of supply into four regions being Central, Northwest, Southwest and East. SWSC applies the Increasing Block Tariff (IBT) which is categorised into Residential and Non-residential Users. The IBT accommodates the poor in the lower band and encourages water conservation in the upper band since higher charges apply with more consumption. The Corporation acknowledges that water is a scarce resource that needs to be highly conserved. The tariff is applied uniformly across all of SWSC’s areas of supply.

Apart from the Ezulwini Water and Sanitation Project, SWSC is currently implementing two major projects which are the New Sewer Treatment Plant for Matsapha Industrial Town and the Construction of a Treatment Plant at Nhlangano Town.

The Corporation intends to develop a new tariff structure that rationalises and relates the cost of providing potable water and sanitation services to the tariff charged to the beneficiaries. It is envisaged that the new tariff structure will improve on the willingness of the potential consumers to access the services thereby optimising the returns on investment.

Assignment and output
The consultant is expected to (i) Carry out an affordability and willingness to pay study for both water supply and sanitation services in all the operational areas of SWSC (ii) Develop a financial model for forecasting revenues, costs and investment needs and (iii) Develop new Tariff Policy (including structure and level) for both Water supply and Sanitation services.

The expected start date is May 2015 and the period of the assignment is expected not to exceed three (3) months.

Swaziland Water Services Corporation now invites consulting firms to indicate their interest in providing the services. Interested firms must provide a statement of capability and experience indicating that they are qualified to perform the services (brochures, description of similar assignments, references, relevant skill and qualifications of staff etc). This advertisement is open to all eligible consultants from any country.
A shortlist of firms will be compiled in accordance with the procedures set out in the African Development Bank’s *Rules and Procedure for Use of Consultants, dated May 2008, revised July 2012*, which is available on the Bank’s website at [http://www.afdb.org](http://www.afdb.org). The basis of selection shall be: the firm’s eligibility, the general experience of personnel and the firm, the previous record of similar successful assignments undertaken by the firm in a developing economy and the financial capacity of the firm.

Interested consultants may obtain further information at the address below during office hours **0900 to 1700 hours**.

Expressions of interest are to be delivered in a sealed envelope to the address below by **13 March 2015** at **16:00 hours** and mention “Ezulwini Sustainable Water Supply Services Delivery Project – Tariff and Affordability Study”.

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**Attention: The Managing Director**  
**Swaziland Water Services Corporation Headquarters**  
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