

REQUEST FOR EXPRESSIONS OF INTEREST

AFRICAN DEVELOPMENT BANK

Immeuble du Centre de commerce International d'Abidjan CCIA

Avenue Jean-Paul II

01 BP 1387

Abidjan 01, Côte d'Ivoire

Civil Society Community Engagement Division (AHGC2)

E-mail: m.kouassi@afdb.org and copy z.toure@afdb.org

Telephone: +225 2026 44 64

1. The hereby invites Individual Consultants to indicate their interest in the following Assignment:
LONG TERM CONSULTANT ON SOCIAL IMPACT - INNOVATION

The services to be provided under the assignment include: Support AHGC 2 new workstream on Social Innovation.

The consultant will also be expected to:

- Source, collect and analyze data, create reports, review and explain trends on African social entrepreneurs through coordinating social enterprise mapping and assessments to increase understanding of the sector as well as methodologies for result measurement.
- Identify the key hindering factors, the existing incentives and the needed support for the social enterprises to grow and propose actions in which their success can be optimally achieved – identify and review experiences and good practices in Africa and globally, and recommend applicable solutions.
- Develop a strong pipeline on how the Bank can support social enterprises in Africa, from ideation to different stages of growth and maturity and financing.
- Recommend sustainable models that can effectively (1) support the business growth of social enterprises and their capacity to generate sustainable jobs (2) drive social enterprise development in key geographies and sectors.
- Develop framework on how to support accelerators, incubators and hubs that incubate and grow social enterprises in Africa.
- Spearhead partnerships with relevant stakeholders to create a social enterprise endowment fund to channel funding to social enterprises, accelerators and incubators, as well as support regional social & impact investment association and/or platform efforts.
- Identify other areas and instruments needed to support the Bank's regional member countries to create an ecosystem conducive to the creation and development of social entrepreneurship.
- Develop strategy on how to champion a culture of innovation and entrepreneurship in Africa through outreach and workshops at the Bank's HQ and country offices.
- Support the Division in organizing the Social Innovation and Impact Summit and any other events relating to the Social Innovation work-stream.
- Participate in selected Bank missions and/or assist mission teams as directed.

2. The Civil Society and Community Engagement Division (AHGC2) invites Individual Consultants to indicate their interest in providing the above-described services. Interested eligible consultants shall provide information on their qualifications and experience demonstrating their ability to provide the services (documentation, references for similar services, experience in comparable Assignments, etc.).
3. The eligibility criteria, the establishment of a short list and the selection procedure shall be in conformity with the **Rules and Procedure for the Selection of Corporate Consultants**. Please, note that interest expressed by a consultant does not imply any obligation on the part of the Bank to include it in the shortlist.
4. The estimated duration of services is 6 months with possibility of renewal and the estimated starting date is **1st August 2018**.
5. Interested individuals may obtain further information at the address below during the Bank's working hours: (9h00. – 17h00 GMT).
6. Expressions of interest must be received at the address below no later than **Friday 20th July 2018 at 17h30 GMT** local time and specifically mentioning *AfDB Social Impact AND Innovation* For the attention of:

Mrs. Zéneb TOURE
Manager, Civil Society and Social Innovation Division
 African Development Bank Group
Civil Society Community Engagement Division (AHGC2)
 Immeuble du Centre de commerce International d'Abidjan CCIA
 Avenue Jean-Paul II
 01 BP 1387
 Tel: +225 20 26 44 64
 E-mail: **m.kouassi@afdb.org and copy z.toure@afdb.org**

ESTABLISHMENT OF THE SHORTLIST

9. The shortlist of three to six individual consultants will be established at the end of the request of expression of interest. The consultants in the shortlist will be evaluated on the following criteria on the basis of the CVs and other documents received.

General Qualifications and suitability to the Tasks	40
Experience in the specific assignment	40
Experience with International Institutions	10
Language Capacity	5
Working knowledge of the Africa Region	5

SELECTION CRITERIA

- Master's degree in Business administration, impact investments, inclusive innovation, social entrepreneurship, sociology or other relevant development field.

- At least five (5) years of experience with relevant and practical experience working in social innovation and social entrepreneurship sectors. Experience in social impact measurement frameworks and reporting will be an advantage.
- Expertise in the role of business in international development with experience in African countries.
- Proven expertise in supporting social entrepreneurial initiatives through providing training and capacity building, and project development support for social enterprise and entrepreneurs in the African context.
- Experience in facilitating multistakeholder partnerships and developing joint funding mechanisms, specifically social endowment funds.
- Strong analytical & quantitative social science research experience and in-depth knowledge of social impact investment models and markets is highly desirable.
- Demonstrated ability to produce knowledge products.
- A proven ability to translate complex concepts and ideas into accessible, compelling narratives.
- Ability to cooperate effectively as a team member.
- Ability to write in English or French; a working knowledge of the other language is considered a strong asset.
- Competence in the use of standard software applications.

TERMS OF REFERENCE

LONG TERM SENIOR CONSULTANT ON SOCIAL IMPACT - INNOVATION

Brief Description of the Assignment

The Civil Society and Community Engagement Division (AHGC2), is seeking a Consultant specialized in social innovation and social enterprises to support its new workstream on Social Innovation.

- **Unit making the request:** The Civil Society and Community Engagement Division (AHGC2).
- **Location of assignment:** The consultancy will be based in Abidjan, Cote d'Ivoire at the African Development Bank.
- **Period of assignment:** 6 months
- **Expected start date of the assignment:** 02 August 2018
- **Last date for providing your proposal:** 20 July 2018
- **Technical and financial proposal to be submitted to:** Mrs. Marie Josée Kouassi: m.kouassi@afdb.org and copy Ms. Zéneb Touré: z.toure@afdb.org.
- **Any questions/clarifications needed should be addressed to:** Mrs. Marie Josée Kouassi: m.kouassi@afdb.org and copy Ms. Zéneb Touré: z.toure@afdb.org

Terms of Reference for Social Enterprise Consultant

1. Introduction / Background

The African Development Bank (AfDB or the Bank) is the premier multilateral development finance institution fostering economic growth and social progress in Africa. The AfDB's primary goal is to reduce poverty and improve the living standards of all Africans by mobilizing resources in and outside Africa. The Bank is dedicated to tackling the full complexities and challenges of development on the continent by providing financial and technical assistance to development projects and programs in regional member countries. It has integrated operations of lending directly to the public and private sectors through a variety of financing instruments as well as providing advisory services.

The Gender, Women and Civil Society Department is under the Agriculture, Human and Social Development Complex. The main objective of the Complex is to deliver on two of the Bank's High 5 priorities: "Feed Africa" and "Improve the Quality of Life for the People of Africa". The High 5 priority "Improve the Quality of Life for the People of Africa" places a special emphasis on integrating Gender and the participation of Civil Society across the Bank's project cycle. The Bank recognizes the key role that social entrepreneurs play as society's change agents, and now seeks to provide a platform for advancing innovative and social entrepreneurial approaches to solve the continent's most pressing problems. This

aligns with the Bank's strategic direction and High 5s, in particular improving the "Quality of Life for All Africans".

The Civil Society and Community Engagement Division within the Gender, Women and Civil Society Department is leading the new work stream on social innovation in the Bank to: (i) increase knowledge products on the social innovation and social enterprise sector in Africa; (ii) use the Bank's platform to create a collaborative social entrepreneurial ecosystem through partnerships and avenues to financing with – foundations, philanthropists and impact investors that want to invest in social enterprises in Africa, and; (iii) encourage public private partnerships to foster the quality and sustainable ecosystem needed for social enterprises to thrive.

2. Objective and Activities of the Assignment

- Source, collect and analyze data, create reports, review and explain trends on African social entrepreneurs through coordinating social enterprise mapping and assessments to increase understanding of the sector as well as methodologies for result measurement.
- Identify the key hindering factors, the existing incentives and the needed support for the social enterprises to grow and propose actions in which their success can be optimally achieved – identify and review experiences and good practices in Africa and globally, and recommend applicable solutions.
- Develop a strong pipeline on how the Bank can support social enterprises in Africa, from ideation to different stages of growth and maturity and financing.
- Recommend sustainable models that can effectively (1) support the business growth of social enterprises and their capacity to generate sustainable jobs (2) drive social enterprise development in key geographies and sectors.
- Develop framework on how to support accelerators, incubators and hubs that incubate and grow social enterprises in Africa.
- Spearhead partnerships with relevant stakeholders to create a social enterprise endowment fund to channel funding to social enterprises, accelerators and incubators, as well as support regional social & impact investment association and/or platform efforts.
- Identify other areas and instruments needed to support the Bank's regional member countries to create an ecosystem conducive to the creation and development of social entrepreneurship.
- Develop strategy on how to champion a culture of innovation and entrepreneurship in Africa through outreach and workshops at the Bank's HQ and country offices.
- Support the Division in organizing the Social Innovation and Impact Summit and any other events relating to the Social Innovation work-stream.
- Participate in selected Bank missions and/or assist mission teams as directed.

3. Reporting/Supervision: The Consultant will report to the Division Manager AHGC2.

4. Duration of the Assignment: The contract duration is for 6 consecutive months beginning on August 02th 2018.

5. Required Qualification and Experience

- Master's degree in Business administration, impact investments, inclusive innovation, social entrepreneurship, sociology or other relevant development field.
- At least five (5) years of experience with relevant and practical experience working in social innovation and social entrepreneurship sectors. Experience in social impact measurement frameworks and reporting will be an advantage.
- Expertise in the role of business in international development with experience in African countries.
- Proven expertise in supporting social entrepreneurial initiatives through providing training and capacity building, and project development support for social enterprise and entrepreneurs in the African context.
- Experience in facilitating multistakeholder partnerships and developing joint funding mechanisms, specifically social endowment funds.
- Strong analytical & quantitative social science research experience and in-depth knowledge of social impact investment models and markets is highly desirable.
- Demonstrated ability to produce knowledge products.
- A proven ability to translate complex concepts and ideas into accessible, compelling narratives.
- Ability to cooperate effectively as a team member.
- Ability to write in English or French; a working knowledge of the other language is considered a strong asset.
- Competence in the use of standard software applications.

6. Remuneration for the Assignment: To be determined on the basis of AfDB's guidance on consultants' recruitment and remuneration. Consultants must be registered on DACON, the Bank's database of registered Consultants.