REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES)

[FEDERAL REPUBLIC OF NIGERIA]

THE BANK OF AGRICULTURE (BOA) INSTITUTIONAL STRENGTHENING AND
CAPACITY BUILDING PROJECT

ENGAGEMENT OF AN INSTITUTIONAL REFORM CONSULTANT (FIRM)

[Agricultural Sector]
Financing Agreement reference:
Project ID No.: P – NG – A00 – 011

The Federal Government of Nigeria, through the Bank of Agriculture has received financing from the African Development Bank (AfDB) towards the cost of the BOA - Institutional Strengthening and Capacity Building Project. The project intends to apply part of these funds for payment for the services of reputable and highly qualified Institutional Transformation Consultants (Consulting firm or institution) that will help with the BOA institutional strengthening and capacity building programme.

The BOA is Nigeria’s premier agricultural and rural Development Finance Institution wholly owned by the Federal Government of Nigeria with an authorised share capital of N50billion. The operational structure of BOA comprises the corporate headquarters in Kaduna, 6 (six) Zonal Offices and Branch Offices located in 36 states and the Federal Capital Territory. BOA is the principal bank that lends to individuals, cooperative groups and SME’s involved in agriculture value chain, especially in rural areas.

The main objective of this consultancy is to provide technical advice, policy options and support to the Federal Government of Nigeria (FGN) regarding the institutional strengthening and capacity building of the BOA. In line with this, the Consultancy Services required under this project include a diagnostic review for Institutional Strengthening and Capacity Building for an estimated period of at least 10 months.

The Consortium of Advisers’ operational model will comprise of the following skills mix:

- Lead/Financial Modelling Expert with experience with Development Financial Institutions (DFIs)
- Agricultural Finance/Rural Finance
- Credit Risk Management
- Chartered Accountant (with core experience in IFRS reporting framework);
- Reporting Accountant
- Legal, Policy and Regulatory Expertise
- HR and Stakeholder Management
- IT and Banking Systems
- Asset Valuation

The Federal Ministry of Agriculture & Rural Development, in collaboration with the AfDB and the BOA - Institutional Strengthening and Capacity Building Project, now invites eligible firms to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of
similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.)

The Institutional Transformation Consultants or Advisers may consist of a single firm or a consortium of firms with the financial, legal, Agricultural Credit Risk/Business Development, HR and Stakeholder Management, IT and Banking Systems Expert, Asset Valuation and other specialist expertise required to successfully bring the Institutional Transformation to market and reach financial close. In the case of a consortium, the consortium, members must jointly identify one of the firms comprising the consortium as the Lead Transformation Consultant or adviser. The Lead Transformation Consultant or adviser will have primary responsibility of liaising with the Project Implementation Unit at BOA and for managing the consortium’s advisory inputs as a whole.

Submission of Expressions of Interest (EOIs)

Prospective Institutional Transformation Consultants or Advisers should submit their Expression of Interest detailing the following information as basis for pre-qualification:

- Profile of firm/consortium including ownership structure and role of each corporate entity with full contact details of each firm;
- Details of direct experience advising governments in the structuring of Institutional Transformation;
- Track record of successful closing of Capacity Building and Institutional Strengthening programmes particularly in the Banking or Finance sector;
- Description of roles played in at least five (5) Capacity Building and Institutional Strengthening programmes, particularly in the Banking or Finance sector; closed in emerging markets during the past seven (7) years (at least one of which should be in the past three (3) years);
- Relevant experience in Banking or Finance sector (including technical competence);
- Copies of unabridged financial reports for the last 3yrs;
- Experience working in Nigeria and/or in sub-Saharan Africa;
- The Advisers will be selected in accordance with the procedures set out in the African Development Bank’s “Rules and Procedures for the use of Consultants” July, 2012, which is available on the Bank’s website at [http://www.afdb.org](http://www.afdb.org);

Please Note: Only the firms/consortia shortlisted will be invited to submit Technical and Financial Proposals.

Interested consultants may obtain further information at the address below during office hours [10.00a.m. to 3.00p.m.]

Expressions of interest must be addressed and delivered to BOA Project Implementation Unit (PIU) at the address below by 4 May, 2017 at 5.00p.m., local hour.

Expression of Interest must be submitted in three (3) copies in a sealed envelope clearly marked “EXPRESSIONS OF INTEREST FOR INSTITUTIONAL TRANSFORMATION CONSULTANT FOR BOA INSTITUTIONAL STRENGTHENING AND CAPACITY BUILDING. A CD-ROM version should also be included.
Project Coordinator,
Institutional Strengthening and Capacity Building Project.
Bank of Agriculture (BOA),
No. 1 Yakubu Gowon Way,
Kaduna.
Tel: 08033117387
E-mail: m.agbayekhai@boanig.com

Attention: Michael Agbayekhai