GENERAL PROCUREMENT NOTICE

Invest In Africa Ghana

Fund for Africa Private Sector Assistance (FAPA): Ghana SME Business Linkage Program

1. Invest In Africa Ghana has received a grant from the African Development Bank’s Fund for African Private Sector Assistance to finance the Ghana SME Business Linkage Program.

2. The overall goal of this technical assistance program is to help local SMEs in Ghana access new markets and access finance, ultimately supporting inclusive private sector growth in Ghana.

   The specific objectives are as follows:
   - Capacity building of at least 120 SMEs, as a process of enabling them to meet large company’s supplier criteria; participating bank requirements for finance; and also have potential to access export markets.
   - Establishment of a minimum of 50 business linkages between large companies and SMEs.
   - Establishment of a framework for the sustainability of the business linkage program.

3. The project includes the following components:

   Component 1 – Developing the African Partner Pool (APP): This will be Ghana’s first on line directory of independently validated local SMEs across major sectors. Tenders will be advertised on the APP enabling MSMEs access markets.

   Component 2 - Core Competency Training: Consisting of entrepreneurship training and SME business planning.

   Component 3 – Business Diagnostics: A comprehensive diagnostic review will be conducted for each participating SME resulting in the development of an appropriate implementation plan for building improved SME businesses.

   Component 4 – Management Skills Development: This will involve training and coaching of SMEs to develop identified gaps in management skills of participating SMEs.

   Component 5 – Building SME Production Capabilities: Participating SMEs will be assisted to build their production capabilities to meet quality requirements of large companies.

4. Procurement of goods and services will be in accordance with the Bank’s Rules and Procedure for the Procurement of Goods and Works. Acquisition of the services of Consultants will follow the Bank’s Rules and Procedure for the Use of Consultants. Bidding documents and/or Requests for Expression of Interests are expected to be available in February 2015.

5. Interested bidders may obtain further information, and should indicate their interest, by contacting:

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