

AVU/ICB/MNP2/0001/2012-2013: Procurement of: 12 New ODeL Centre Equipment (Servers, Desktop & Peripherals, Audio-Visual & LAN Equipment, Furniture, Generators & Air Conditioners) AND VSAT in 6 Countries.

Lot 1: Supply of Equipment (Servers, Desktop & Peripherals, Audio-Visual & LAN Equipment, Furniture, Generators & Air Conditioners) to 12 Institutions in 12 Countries (Mali, Cape Verde, Guinea Bissau, The Gambia, Burkina Faso, Niger, Nigeria, Ghana, Mozambique, Sudan, South Sudan, DRC).

Bidder	Bid Price	Accepted/Not Accepted for Further Technical Evaluation	Reasons	Results of technical Evaluation
1. Advatech Office supplies Ltd	USD 56,269,584.00 (this was however an error in reading – the firm’s Letter of Bid was not properly filled, missing total bid value and the price schedule did not indicate the total bid value.	NO	Bid Letter missing section (g), Bid validity period is 30 days, Price schedule missing items 29 to 37. Installation costs not included.	N/A
2. Emerging Telecoms	USD 1,893,378.00	NO	No Bid security, no Bid value on Letter of Bid.	N/A

3.	Circuit Business Systems	USD 1,667,605.20	YES	Bidder met all minimum criteria drawn from the Instructions to Bidders (ITB) and Bid Data Sheets (BDS) as spelt-out in the Bidding Documents	Bid met all Technical requirements for: (i) Servers, Desktops and peripherals; (ii) Audio-Visual Equipment; (iii) LAN (Network) Equipment; and (iv) Furniture, Generator & Air Conditioner
4.	Agmin Italy SRL	Euros 1,119,104.88	NO	Installation costs not included in Price Schedule	N/A
5.	Intertech Bartinom SARL	USD 7,493,807.00	NO	Bid validity period is 120 days, bidder also gave two different prices on price schedule.	N/A

Lot2 : Supply of VSAT and Bandwidth to 6 Institutions in 6 Countries ¹(Burkina Faso, DRC, Mali, Niger, Guinea Bissau, South Sudan)

Bidders	Bid Price	Accepted/Not Accepted for Further Technical Evaluation	Reason	Results of technical Evaluation	
1.	Circuit Business Systems	USD 426,460.00	YES	Bidder met all minimum criteria drawn from the Instructions to Bidders (ITB) and Bid Data Sheets (BDS) as spelt-out in the Bidding Documents but Audited Accounts for one year.	The bid did not meet the minimum Technical requirements. The router proposed was not compatible with the technology specified. The firm offered Indirect Satellite Solution which is based on TDMA/SCPC technology. This technology requires a special modem that

¹ Countries changed from the 6 to the following 5 countries: DRC, Mali, Nigeria, Guinea Bissau, South Sudan.

works on both uplink and downlink (**Indirect Modem which is** both a receiver and a Modulator). However, on the Equipment Side, the firm offered an **Edge media Router** and **Satellite Modem** (which are DVB /SCPC technology Equipment). The two technologies are not compatible.

2. SimbaNet Comm. Ltd	USD 117,360.00 (bandwidth quoted per month)	YES	Bidder met all minimum criteria drawn from the Instructions to Bidders (ITB) and Bid Data Sheets (BDS) as spelt-out in the Bidding Documents	Bid met Technical threshold for all items: Antenna; LNB; Cables & Connectors Earthing Kit; Lightning Protection Kit; VSAT Mount BUC; Edge Media Router; Satellite Modem; and Router Bandwidth
-----------------------	---	------------	--	--

Winning Bidders, and the Price

1. Lot 1: Circuit Business Systems at a total price of **USD 1,667,605.20** being the lowest evaluated responsive bidder. Supply of Equipment (Servers, Desktop & Peripherals, Audio-Visual & LAN Equipment, Furniture, Generators & Air Conditioners) to 12 Institutions in 12 Countries (Mali, Cape Verde, Guinea Bissau, The Gambia, Burkina Faso, Niger, Nigeria, Ghana, Mozambique, Sudan, South Sudan, DRC) in 8 to 12 weeks.

2. Lot 2: SimbaNet Com Ltd at a total price of **USD 387,800.00**² being the lowest evaluated responsive bidder. Supply of VSAT and Bandwidth to 5 Institutions in 5 Countries (DRC, Mali, Nigeria, Guinea Bissau, South Sudan) in 8 to 12 weeks of equipment and bandwidth for 30 months.

² Price extrapolated from monthly quote. The Value of this contract was later amended to USD387,800 from USD465,360.00 for reduced number of VSAT countries from 6 to 5.