Publication date: July 2016
Country: Uganda
Executing Agency: National Water and Sewerage Corporation
Name of Project: Plant Design, Supply and Installation of Kinawataka Pre-Treatment Plant and Lifting station
Loan/Grant Number: 2100150019895
Name of Tender: Procurement of Kinawataka Pre-treatment Plant and Lifting Station
Lot Number & Name (If different from Tender): N/A
Procurement mode: International Competitive Bidding
Domestic preference (Yes or No): No
Regional preference (Yes or No): No
Borrower’s Tender Number: NWSC-HQRS/WRKS/14-15/160775
Date of receipt by the Bank of the draft Tender document: 23rd March 2016
Date of approval by the Bank of the Tender Document: 23rd May 2016
Tender issuing date: 11th November 2015
Closing date of the Tender: 15th January 2016
Date of Tender opening: 15th January 2016
Date of receipt by the Bank of the Tender evaluation report: 23rd March 2016
Date of approval by the Bank of the Tender evaluation: 23rd May 2016
Name of the winning Bidder: The Joint Venture of Sogea Satom and Cementers Uganda Limited
Nationality: French/Ugandan
Address: Paris/Kampala
Contract Award Price: Euro. 12,474,561.17
Contract Start date: 16 Months
Contract Duration: 16 Months
Summary of Scope of Contract Awarded: Construction of Unit Processes including: Inlet pumping station with screw pumps, coarse and fine screens, aerated grit chambers, bio-filters for odour treatment, the Lifting station to Bugolobi WWTP; and any other components as specified in volume 2 of the bidding documents
Total Number of Bidders: 6
For each Bidder:
1. Name: SOGEA-SATOM/CEMENTERS
   Nationality: French/Ugandan
   Address: Paris/Kampala
   Bid Price as Read-out: Euro. 12,474,561.17
   Evaluated Price: Euro. 12,474,561.17
   Bid Accepted / Rejected: Accepted
   Reason for Rejection: N/A
2. Name: STRABAG International GmbH  
   Nationality: Germany  
   Address: Koln  
   Bid Price as Read-out: UGX. 84,850,611,690.81  
   Evaluated Price: 84,850,611,690.81 UGX  
   Bid Accepted / Rejected: Rejected  
   Reason for Rejection: Bidder’s evaluated price was ranked no. 3

3. Name: CIVTEC Africa LTD  
   Nationality: Ugandan  
   Address: Kampala  
   Bid Price as Read-out: Euro. 13,154,282.27  
   Evaluated Price: Euro. 13,154,282.27  
   Bid Accepted / Rejected: Rejected  
   Reason for Rejection: Bidder is a newly established company in Uganda with a share capital of some 3,000 Euros and has no Bank credit facilities letters attached in the required amounts. The Bidder did not provide information on the Firm’s;  
   ➢ Historical Financial Performance  
   ➢ Average Annual Turnover and  
   ➢ Financial Resources as stipulated in Volume 1 of the bidding document under Section III clause 2.3, which required the Bidder to submit audited balance sheets or other financial statements acceptable to the Employer, for the last five (5) years to demonstrate the current soundness of the Bidder’s financial position and it’s prospective long term profitability.

The financial situation of the bidder is very unsound as the firm was only incorporated in August 2015. The Bid is considered incomplete, invalid and is therefore non-responsive to the requirements of the tender invitation.

4. Name: SHRIRAM EPC LTD  
   Nationality: India  
   Address: Chennai  
   Bid Price as Read-out: Euro. 15,972,553.00  
   Evaluated Price: Euro. 15,972,553.00  
   Bid Accepted / Rejected: Rejected  
   Reason for Rejection:  
   ➢ The Construction Methodology and Activity Scheduling is not elaborate and fully conclusive and the Work/Mobilisation Schedule is unrealistic, considering their proposal that all equipment is to be mobilised from India to Kampala within a one month’s mobilisation period, including the borepiling equipment. This is very unrealistic and not possible that Equipment of that magnitude can be mobilised from India to Kampala in only one Month.  
   ➢ The Qualification of Mechanical and Electrical equipment Manufacturers/Suppliers is questionable as there are only two equipment manufacturers disclosed, which clearly presents uncertainty and doubts on the real source of supply of major project equipment which may lead to procurement of poor quality equipment from unqualified and secure sources.  
   ➢ Manufacturer’s Authorization letters and Equipment Functional Guarantees are missing and are not attached which poses uncertainty, in regard to the quality of equipment to be procured.

5. Name: CHINA GEO ENGINEERING CORPORATION  
   Nationality: India  
   Address: Beijing
Bid Price as Read-out: Euro. 11,245,991.00
Evaluated Price: Euro. 11,245,991.00
Bid Accepted / Rejected: Rejected
Reason for Rejection:

- The bidder has no demonstrated individual experience regarding piling works and Mechanical/Electrical installation, neither has the bidder nominated a subcontractor to undertake the piling works nor the M/E installation works.
- The CV’s of all proposed Key Personnel appear to be purpose tailored to suit the bid requirements and all are identical with some 21 years of experience with the Contractor and all having worked on the same projects, including on projects where the expertise of such a staff was not required. In some cases, the CVs of the proposed experts do not correspond with the projects they purport to have worked on.
- The Construction Methodology is generic in nature and not focussed at the specific requirements of the bid and this demonstrates the bidder’s inability to understand the scope of work under consideration. Piling works are completely left out and even not considered in the work planning. Work Planning generally is not very elaborate and the Work/Mobilisation Schedule is unrealistic with one (1) month of mobilisation.
- Manufacturer’s Authorization letters and Equipment Performance Guarantees are missing and are not provided.

6. Name: EL NASR COMPANY FOR CIVIL WORKS-DOTT Services JV
   Nationality: Egypt/Uganda
   Address: Cairo/Kampala
   Bid Price as Read-out: Euro. 15,596,522.68
   Evaluated Price: Euro. 15,596,522.68
   Bid Accepted / Rejected: Rejected
   Reason for Rejection: Bidder’s evaluated Price was ranked no.2

**N.B.:** Any bidder who wishes to ascertain the grounds on which its proposal was not selected, should request an explanation from the Executing Agency. In any event, the Bank reserves the right to review any complaint of a bidder at any time following the award.