REQUEST FOR EXPRESSIONS OF INTEREST
(CONSULTING SERVICES)

SOUTH AFRICA

DEVELOPMENT OF BBI’S CORPORATE STRATEGIC PLAN AND UNDERTAKING A DETAILED PRE-INVESTMENT STUDY ON THE UPGRADE, EXPANSION AND COMMERCIALISATION OF BBI’S OPTICAL FIBRE NETWORK

Sector: ICT
Financing Agreement reference:
Project ID No.: INF/EOI/01

The Broadband Infraco SOC Ltd (“BBI”) has applied for financing from the African Development Bank toward the cost of the developing its Corporate Strategic Plan and undertaking a detailed Pre-Investment Study for the upgrade, expansion and commercialisation of its national and international fibre network and intends to apply part of the agreed amount for this grant to payments under the contract for consultancy services.

The services included under this project are developing BBI’s Corporate Strategic Plan; and ii) carrying out a detailed Pre-Investment Study for the upgrade, expansion and commercialisation of BBI’s national and international fibre network. The two components of the consultancy are to be provided by a single firm and should be carried out concurrently. The first component of the consultancy which is to be completed by 31 January 2014 will involve development of a competitive corporate strategic plan to enable BBI to fulfil its statutory mandate, as a state- owned company, and compete effectively within the country’s ICT sector. As such, the Plan will be long-term in nature (10 years) and outline how BBI can deliver national goals, taking account of the Government’s own public policy objectives. The corporate plan will also reveal the long-term financing needs of the strategy. The second component to be completed by 31 May 2014 aims at undertaking a detailed pre-investment analysis of the upgrade, expansion and commercialisation of BBI’s optical Fiber National Long Distance and metropolitan networks, its links to neighbouring countries, and its links to and commercial agreement for access to international submarine cable systems. The analysis will cover technical, environmental, institutional, financial, economic and implementation arrangements.

The Broadband Infraco SOC Ltd now invites eligible consultants to indicate their interest in providing these services. Interested consultants must provide information indicating that they are qualified to perform the services (brochures, description of similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc.). Consultants may constitute joint-ventures to enhance their chances of qualification.


Interested consultants may obtain further information at the address below during office hours [09.00-16.00hrs].

Expressions of interest must be delivered to the address below by 9 December 2013 at 12h00 noon “[Development of BBI’s Corporate Strategic Plan and Undertaking a detailed Pre-Investment Study for the upgrade, expansion and commercialisation of its national and international fibre network]”

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