AFRICAN DEVELOPMENT BANK



KINGDOM MOROCCO COMPLETION REPORT CONSOLIDATION OF THE STRUCTURAL ADJUSTMENT PROGRAMME

1993-1994

Country Department North Region

September, 1997

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This report was written by two macro-economists, Consultants, following their mission to Morocco from 2 1 May to 2 June 1997? Under the supervision of Mr. J. KARANG-WA, Senior Economist, OCDN 1. Additional questions should be addressed to Messrs. Bisi OGUNJOBI, acting Director, OCDN (extension 4040) or A.E.N'Diaye, acting Division 'Chief, (extension 4677).

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ACRONYMS AND ABBREVIATIONS

ADB African Development Bank

BAJ1 Barnamaj al aoulaouiyat al litimaiya

(Social Priorities Project)

IBRD International Bank for Reconstruction and Development

(World Bank)

DUM Déclaration unique de marchandises

ECU European currency unit
USA United States of America
ADF African Development Fund
TAF Technical Assistance Fund
GFCF Gross Fixed Capital Formation
IMF International Monetary Fund

GATT General Agreement .on Tariff and Trade

EFF Extended Fund Facility

OMC Organisation mondiale du commerce (World Trade Organization)

SAP Structural Adjustment Programme FSAPI Financial Sector Programme I

GDP Gross Domestic Product

PIC Programme d'investissement cible (Target Investment Programme)

GNP Gross National Product

UNDP United Nations Development Programme

SPR Social Priority Projects

PSP-PSP Private Sector Participation in Providing Public Services

PCR Programme Completion Report
SDS Social Development Strategy

SEGMA Services gérés de manière autonome

BUA Bank Unit of Account FUA Fund Unit of Account

BASIC PROGRAMME DATA

1. Number of loan :	B/MAR/CON-PAS/93/4	7B
2. Borrower :	Government of the Kingo	
3. Recipient :	Government of the Kingo	· ·
4. Executing Agency :		asury and External Finance
2 2 3	Department	,
	No.	
A. <u>LOAN</u>	PROJECTION	<u>ACTUAL</u>
1. Amount	UA 100 million	UA 100 million
2. Interest Rate	Variable ·· ·	
3 Charge	1 %	1 %
4 Repayment	15 years	15 years
5 Amortization	5 years	5 years
6 Date of negotiation		11-13 August 1993
7 Date approved	→ 85,3 °	31 August 1993 F. A.
8 Date signed	-	23 September 1993
9. Date of effectiveness	· · · · · · · · · · · · · · · · · · ·	24 November 1993'
	5 ::	
B. PROGRAMME DATA		
1. Total Cost	NA	NA
2. Source of finance	and the second of the second o	:
- ADB	UA 100 million	UA 100 million
-IBRD	\$ US 275 million	\$ US 275 million
- European Union	ECU 80 million	ECU 80 million'
-		
3. Effective Date of		* 🔆
1 st disbursement	-	08 December 1993
	大 穏	
4. Effective Date of Last		
disbursement	-	28 December 1994
C. PERFORMANCE INDICATO	าตร	
e. <u>TERFORMANCE INDICATO</u>	<u> JKS</u>	
1. Balance (%)	'0	••
2. Time Overruns	Ü	
- Time lag in becoming effecti	ve None	
- Time overruns in relation to	=	
completion date	None	
r		

- Time Overrun in relation to the last disbursement None

- Sanction (duration) None for the programme

period

3. Status of Programme Implementation Completed

4. Completion Indicators NA

5. Institutional Performance
6. Bank Performance
Satisfactory
Satisfactory

7. Borrower's Performance Satisfactory:

8. Assessment of the Overall Performance Satisfactory

D. MISSIONS	NBER/PERSONS	<u>COMPOSITION</u>	STAFF/MONTHS
1. Preparation	2	1 Principal Economist 1 Consultant	1.3
1. Appraisal	2	1 Principal Economist 1 Consultant	1
2. Monitoring	4	1 Division Chief + 3 Economists	1.5
3. PCR	2	2 Consultants	0.87
E. <u>DISBURSEMENT</u>	PROJECTIO	<u>ACTUAL</u>	
1. Total Disbursed	UA 100 mil	lion UA 100 million	
2. Annual Disbursem	ent		

UA 40 million

UA 60 million

F. OTHER PROJECTS FINANCED WITHIN THE CONTEXT OF THE STRUCTURAL ADJUSTMENT PROGRAMME

UA 40 million

UA 60 million

- SAP I : 1989-1990 -FSAPI 1 : 1993-1994 - FSAPI2 : 1995-1996

1993

1994

CURRENCY EOUIVALENTS

Currency Unit: Dirham

At Appraisal (May 1993)	At Completion (3 1 December 1994)	At the PCR Preparation Mission (June 1997):
1 UA = \$ US 1.39773	1 UA = \$ US 1.45985	1 UA = \$ US 1.39179
1 UA = MAD 12.7129	1 UA = M-AD 13.1210	1 UA = MAD 13.0245
1 \$ US = MAD 9.09539	1 \$US = MAD 8.98791	1 \$ US = MAD 9.35809

Fiscal Year

1 st January - 3 ½ December

(Since 1996, the fiscal year goes from 1st July to 30 June of the following year)

WEIGHTS AND, MEASURES Metric System

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SUMMARY OF THE COMPLETION REPORT

- 1. At the beginning of the 1980s, the Moroccan economy, after having been able to profit from rising prices on the phosphate market following the oil crisis of 1973, began to show signs of slowing down as a result of the destabilizing effects of the second oil crisis and the world-wide recession that followed. Therefore, the budget deficit reached about 13 % of GDP in 1981 and 1982 and 12 % of the current account. External debt went from US\$ 1.8 billion in 1975 to US\$ '13.4 billion in 1983, 96% of GDP, while the debt service ratio attained 40 %.
- In view of the persistence of macro-economic and -financial imbalances, 'Moroccan authorities first adopted a series of measures to stabilize the --economy; then the 'Government put emphasis on correcting structural flaws in the economy at the sectoral and global level. 'Despite the significant sectoral results achieved in 1988, Moroccan authorities considered that the structural flaws should 'be corrected within the context of traditional structural adjustment programmes, the first of which was implemented during the 1988-1990 period. In order to consolidate achievements from the implementation of this programme, and above all, to rectify some of the persisting shortcomings, especially the pockets of poverty afflicting a significant portion of the population, the 'Moroccan Government introduced, in 1992, the "'Consolidation of the 'Structural Adjustment Programme' which was co-financed -by the Bank.
- This programme had the following basic objectives: (i) introduce a minimum of competition in sectors of the economy and set up an incentive system that was as meutral as possible so as to eliminate administrative impediments to trade, <encourage exports and rapidly obtain convertibility of the MAD; (ii) attain sustainable reduction of the budget deficit 'by assuring better resource -allocation, in order to encourage inve-stment in productive sectors; and (iii) help to enhance -social justice by (preparing a social development strategy for low-income ihouseholds and redirect credits to social and agricultural sectors in order to further reduce social inequalities.
- 4. The programme comprised a total of twenty-seven (27) measures in three components, that is to say: (i) foreign trade (13 measures); (ii) public finances (3 measures); and (iii) the social sector (11 measures). All of these measures were implemented within the prescribed time, (except production of the final reports of certain studies which, in fact, was not onesf the conditions), as most are conditions precedent of the loan agreement, which -facilitate implementation of the programme within the time limits and under good conditions.
- 5. The Moroccan Government collaborated closely in preparing,, identifying, and implementing the programme. The Government had no difficulty in fulfilling conditions for release of the different tranches. The programme's components were satisfactorily implemented within the prescribed time, owing, in particular, to the dynamic executing agency, the Treasury and External Finances Department which was efficient in

implementing the programme and, able to coordinate the activities of the various Ministries concerned by the reform. Nevertheless, the Government was not able to prepare progress reports, nor have an audit carried out of the programme's accounts. The Bank and the other co-financiers participated actively in implementing and supervising the programme and their commitments in financing the programme were fully satisfied.

- Performances during the period of the programme seem mixed according to development of the programme's key indicators. The objectives of the programme were not attained by most of the indicators, especially the real GDP growth rate (except in 1994 with a rate: of 11.6% in comparison to 4% after a, 65% increase, in agricultural production), the export of manufactured products which declined substantially, the gross investment rate, the outstanding ratio of foreign debt on foreign exchange earnings whose 2.4 value targeted by the programme was attained, only in 1995. However, the flow of direct, investments and the net external assets of the Bank Al-Magrib developed better than expected, especially in 1994, when they were \$815.2 million against projections of \$600 million and \$4500 million compared to projections of \$3800 million.
- 7. Implementation of the consolidation of the structural adjustment programme permitted the Moroccan Government to make substantial, progress towards liberalization of the economy, to pay -greater attention, to the problems of poverty and to prepare a social development strategy whose initial implementation phase began in 1996 within, the framework of the social priorities programme (BAJI). Nevertheless, the progress made in the -field of stabilization remain fragile, as development of the programme's key indicators show and are still inadequate in the social sector.
- 8. The lessons to be learned from this experience concern.:
- 8.1 Consolidation of the structural adjustment programme can be considered successful in the implementation phase. Moreover, the, Government fulfilled: the conditions for loan effectiveness and release of its different tranches within the prescribed time; the Bank was able to completely and promptly make disbursements.
- 8.2 The programme's performances, through development of the key indicators selected, was able to show the mixed results, although Morocco satisfied all the, required conditions, which indicates some difference, between the objectives sought, and the means used. However, attainment of the programme's objectives implied the absence of unfavorable exogenous factors, such as, for example, the drought during, the, programme's implementation period, which did not occur. This situation should attract attention to the basic role that an exogenous factor such as the drought can play with regard to the reform programme's performances.

- 8.3 The programme's performances also made us question the soundness of interrupting the structural adjustment process in Morocco. Consolidation of the SAP was not sufficient to rectify all the country's macro-economic imbalances, especially those regarding public finances.
- 8.4 Lastly, although Morocco made real progress in liberalizing the economy and reforming incentives, the social situation remains disturbing. Surely the Government prepared a social strategy but the progress made in this area remains quite insufficient. Improvement of the social situation can be achieved only within the framework of an integrated social strategy that requires efficient resource allocation. Moreover, implementation of the programme clearly shows that the budgetary allocations are not necessarily beneficial to the most under-privileged classes of society.
- 9. Based on the preceding, the following recommendations were made:

a) For the Bank Group

- 9.1 The Bank should participate, at the same time as the other co-financiers, in financing reform programmes, during identification, preparation and implementation in order to better coordinate operations.
- 9.2 The Bank should be more rigid in having the Borrower fulfill general loan agreement provisions regarding regular production of project progress reports and special accounts' audit reports within the prescribed time.
- 9.3 The Bank should continue to help Morocco implement its social strategy initiated in 1996, particularly within the context of the social priorities programme (BAJI). It should also assist Morocco in consolidating liberalization of foreign trade, especially as regards information and training capacities for the administration and economic operators, in order to be able to cope with competition and dumping.

b) For the Government

- 9.4 The Government should pursue efforts to stabilize the economy because its recent developments shows that the benefits of the reforms are still fragile. Furthermore, development of the GDP continues to be closely related to climatic hazardous, which necessitates thorough structural reforms to rectify this dependency.
- 9.5 An overall review of public expenditures in social sectors is needed in order to ensure that the credits allocated to the social sectors effectively are used to attain the objectives fixed by the Government

- 9.6 The Government should pursue and enhance efforts in the social sector. A social development strategy was prepared., but its implementation is still insufficient,. Indeed, the BAJI programme, which is the first activity resulting from implementation of the social strategy, concerns the thirteen most under-privileged provinces. Efforts should be made to extend the programme to the entire country and to all under-privileged social classes.
- 9.7 The Government should strive to establish programme progress reports and have audit reports prepared at the end of these programmes.

LOGICAL FRAMEWORK FOR CONSOLIDATION OF THE SAP

Country: Kingdom of Morocco Project Title: Consolidation of the SAP Date of Summary:June 1997 Design Team:Consultants

HIERARCHY OF		ELY VERIFIABLE INDICATORS: ECTIVES/PERFORMANCES MEANS OF VERIFICATION		ASSUMPTIONS/RISKS
OBJECTIVES			VERIFICATION _	
Attain the conditions for sustainable economic growth while contributing to greater social justice	1.1 Attain a real GDP growth rate of 4% in 1993 and in 1994	PERFORMANCES Real GDP growth rate of – 1.1% in 1993 and 11.6% in 1994	1.1 Statistical directory	1.1 Absence of drought
socialjustice	i .2 Prepare a social development strategy	1.2 Social development strategy paper	1.2 Report from the Ministry of Foreign Affairs	1.2 Government's determination
II PROJECT OBJECTIVES	OBJECTIVES	PERFORMANCES		
2.1. Promote competition in various sectors of the economy	2.1 Strengthen competition	2.1 Law N ⁰ 13-89	2.1 Official Journal	II Government's determination to pursue reform programmes
2.2 Ensure better allocation of public expenditures	2.2 increase budgetary appropriations in 1994 for items "materials and miscellaneous expenditures" and "investment credits" for the Ministry of Health and Fundamental Education	2.2 Partially achieved	2.2 Finance Act	
2.3 Promote social justice	2.3 Prepare plans of action for implementation of the social-strategy	2.3 Plans of Action for implementation of the social strategy prepared	2.3 Reports from the Ministries of Population and Social Affairs	**

III RESULTS	OBJECTIVES	PERFORMANCES		
3.1.1 Completion of the economic liberalisation process	3.1.1 Reduction of customs tariffs and implementation of an anti-dumping mechanism	3.1.1 Decree N ⁰ 2-93-415 of 2 July 1993 and the Circular from Customs and Excise Taxes Authorities	3.1.1 Official Journal	Internalisation of reforms Reaction of economic operators Administration's determination
3,1,2 Facilitate foreign trade	3.1.2 Carry out a logistics study	3.1.2 Logistics Study Report	3.1.2 Report from the Ministry of Foreign Trade	
3.2.1 Rationalisation of public expenditures	respectively by 15 and 10% for "Fundamental Education"	3.2.1 Expenditures under the item "materials and miscellaneous expenditures" declined in real terms in 1994 by 2.7% whereas investment credits increased by 25% for fundamental education; they declined by 5.7% and 0.7% espectively.	3.2.1 .Settlement Law	
3.2.2 Rationalisation of investment incentives	3.2.2 Prepare a single investment code	3.2.2 Framework Law N ⁰ 18-95 establishing the investment charter	3.2.2 Charter for Investment in 'Morocco	
3.3 Poverty reduction		3.3 Social Priorities Project PPS)	3.3 PPS Project implementation and monitoring reports	
IV KEY ACTIVITIES	ANTICIPATED RESOURCES	MOBILIZED RESOURCES		
4.1 Utilisation of ADB financing and the programme's otherco-financiers 4.2 Matrix of measures	ADB: UA' 100 million IBRD: US\$ 27.5 million EU: ECU 100 million	ADB: UA 100 million IBRD: U-S'S 2'75 million EU: ECU 100 million	Loan agreement Policy letter Progress Report	Compliance with conditions
4.2 Matrix of measures				

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I. INTRODUCTION

- 1.1 Between 1970, the year Bank operations started in Morocco, and 30 June 1993, after appraisal of the programme under review, the Bank Group financed 47 projects and studies whose approved net cumulative amounts are distributed as follows: UA 1,600.65 million for ADB; FUA 50.92 million (Fund units of account) for ADF; and UA 5.255 million for TAF including FUA 4.40 million in the form of grants. The scope of these operations is rather large and covers agriculture, industry, public utilities, transport, the social sector, and support to structural reforms.
- 1.2 The economic context of these operations of which more than 75% was implemented starting in 1980 is characterized by the persistence, in Morocco, of macro-economic and financial imbalances whose magnitude made economic rehabilitation impossible. Moreover, after having benefited from the increase of phosphate prices (of which Morocco is one of the major producers in the world) after the petrol crisis of 1973, the Moroccan economy began to show signs of losing ground at the beginning of the 1980s, under the destabilizing effects of the second oil crisis and the world-wide recession that followed. The budget deficit attained about 13 % of GDP in 1981 and 1982 and the current account deficit reached 12%. Morocco's external debt went from \$ 1.8 billion in 1975 to \$ 13.4 billion in 1983, that is to say around 96% of GDP, while the debt service ratio reached 40%.
- 1.3 To rectify this situation, the Government initially adopted a series of measures to stabilize the economy; subsequently, it put emphasis on correction of the economy's structural flaws at the sectoral level and then globally. Therefore, several adjustment programmes were implemented in the agricultural, industrial, education and public enterprises sectors. It was only after 1989 that a two-phased structural adjustment programme supplemented by a thorough financial sector reform was set up. The first structural adjustment programme (SAP), for the sum of BUA 100 million, approved by the Bank to Morocco, aimed at supporting implementation of economic reforms in 1989 and 1990. This loan aimed at correcting macro-economic imbalances and enhancing the Moroccan economy's productive potential with the help of reforms focussed on market mechanisms.
- 1.4 This completion report concerns the second phase of the structural adjustment programme entitled "Consolidation of the Structural Adjustment Programme". programme, which covered the 1992-1994 period, was also supported by a loan of BUA 100 million appropriated by the Bank in Morocco in 1993, or one year after starting up. This delay stems from the Bank's obligation to stay within the limits of its non-project lending ceiling in 1992. For this reason, although the programme was prepared and appraised in 1991, the Bank loan was granted in 1993. Furthermore, the initial programme was divided into the consolidation of the SAP and the financial sector structural adjustment programme (FSAP I). This report was drafted on the basis of information available at the Bank and data collected during missions to Morocco from 20 May to 2 June 1997, and takes into consideration the conditions under which the consolidation of the structural adjustment programme, supported by the Bank, was developed and implemented. It also points out the difficulties encountered in implementing the programme as well as the results and failures of the various actions carried out within the context of the programme. On the basis of these evaluations, lessons were learned that will allow recommendations to be made for improvement of future Bank Group operations in Morocco.

2. OBJECTIVES OF THE **PROGRAMME**

2.1 General Objectives

Consolidation of the structural adjustment programme was intended, as its name indicates, to consolidate the progress achieved. in previous years and to attain the following fundamental objectives: (i) introduce a minimum amount of competition in sectors of the economy and set up an incentive system that is as neutral as possible, so as to abolish administrative impediments to trade, further promote export and rapidly obtain convertibility of the dirham; (ii) attain a sustainable reduction of the budget deficit while ensuring better resource allocation, in order to foster investment in productive sectors; and (iii) help enhance social justice through preparation of a social development strategy for low-income households and redirect credits to social and agricultural sectors in order to further alleviate social inequalities.

2.2 Macro-Economic Context

2.2.1 Implementation of the programme's reforms was intended to permit the Kingdom of Morocco to complete its structural adjustment process and to be able to mobilize resources on the international capital market with soft terms, while reducing social inequalities.

The five indicators below were to be used to evaluate the programme's macro-economic results:

Table N° 2.1: Criteria of the programme's macro-economic performances

Indicators	1992	1993	1994
- GFCF/GDP (in %)	23.4	23.5	23.8
- Outstanding external public debt/foreign exchange revenues	2.40	2.48	2.40
- Real growth rate of export of manufactured products (%)	6.0	7.0	9.0
- Net external assets of the "Bank Al-Maghrib" (in million US\$)	3 500	3 700	3 800
- Direct Foreign Investments (in million US\$)	5 0	0 550	600

2.2.2 On this basis, and in the absence of negative exogenous factors, such as drought, implementation of the programme should have contributed to accelerating real growth of the GDP at the rate of 4% in 1993 and 1994 (against -3 in 1992.).

2.3 Planned' Actions

2.311 The actions anticipated within the framework of the programme. concerned the application of specific measures regarding public finances, foreign trade and the social sector.

a) Public Finances

- 2.3.2. Reforms for this component of the programme were aimed at taking into account the Government's priorities in the social sector, considering how the private sector could provide certain social services and rationalizing investment incentives. Consequently, the- anticipated measures were to:
 - i) maintain the redirection of investment credits, to the six Ministries of the Target Investment Programme, i.e the Ministries of Agriculture and. Agrarian Reform, Transport, Public Works, Vocational Training and the Training of Managers, National Education, Public Health and Housing so that their average growth would be 5% in real terms;
 - ii) carry out a study in order to analyze sectors where the State's activity may be reinforced or relayed, partially or totally, by the private sector; and
 - iii) prepare and submit to the Council of State a draft of a single investment code in order to reform investment, incentives.

b) Foreign Trade

- **2.3.3** This component of the programme comprises two elements: one element to protect the economy and one to facilitate foreign trade. Concerning the first element, the. Government intended to complete liberalization of foreign trade. The anticipated measures. included:
 - i) further reduce protection of the economy and widespread of rates by:
 - reducing the maximum ad valorem rate. to 35 %; and
 - reducing the number of tariff quotas to 9.
 - i i) enhance transparency and rationalization, of the system of protection by:
 - reducing quantitative restrictions, which should be abolished. by 1.993; except for a limited list of products, in accordance with the law on foreign trade.
 - applying to the five basic agricultural commodities: (1) import levies (cereals, sugar, oleaginous products) or (2) equivalent tariffs (meat and milk) and this, according to an agreed methodology which should take into account the trend of world. prices for these products.

- **2.3.4** Furthermore, industrial reference prices should concern only the equivalent of £10% of total industrial production, as their coverage is limited to some very sensitive sectors:
- 2.3.5 As regards the component to facilitate foreign trade, the anticipated actions were to facilitate foreign trade transactions and reduce costs by standardizing and simplifying administrative procedures, as well as reducing time limits. In this context, the Minister of Foreign Trade should supervise a study on foreign trade logistics and efficiency.

b) **Social Component**

- 2.3.6 Although poverty was reduced considerably between 1984-85 and 1990-91, absolute poverty afflicted more than 13 % of the population and social inequalities remained as.., severe. For that reason, the programme aimed at promoting' greater social justice and included:
 - i) preparing a social strategy for low-income households focussed on developing and reinforcing social solidarity as well as jo'b promotion;
 - ii) preparing and utilizing a system to monitor a series of social indicators in order to gradually adapt policies to the needs of the under-privileged classes;
 - iii) redirecting public expenditures on behalf of the social sectors;. and'
 - (iv) increasing the number of hospitals autonomously managed (SEGMA Hospitals), in order to permit them to raise funds enabling them to partially auto-finance their operating expenses.

3. PROGRAMME FORMULATION

3.1 Origin of the Programme

- 3.1.1 In response to the financial crisis that occurred at the end of the 1970s subsequent to the severe decline in phosphate prices on the international market, in 1983 Moroccan authorities started a far-reaching economic reform programme with the support of their international partners. This programme is characterized by the effort to re-establish equilibrium to public finances and external accounts as well as by setting up several reform packages in the agricultural, industrial; trade, education and public enterprises sectors.
- 3.1.2 Despite the significant sectoral results attained in 1988, theauthorities considered that the structural failures should be dealt with on the global level; by introducing a traditional structural adjustment programme. In 1989, the Bank responded favorably to the Moroccan Government's request for a loan of BUA 100 million to support the structural adjustment programme. Despite the implementation of this programme, several flaws persisted, in particular, pockets of poverty afflicting a considerable portion of the population, a high budget deficitlevel and the need to further liberalize foreign trade. In 1991, the Government prepared a consolidation of the structural adjustment programme, which it submitted to donors in order to obtain their financial backing. Therefore, it requested that the Bank co-

finance this second phase of the structural adjustment programme, entitled "Consolidation of the Structural Adjustment Programme" with the World Bank.

3.2. Preparation, Appraisal, Negotiation and Approval

- 3.2.1 The new programme comprised, in addition to the components on public finances, liberalization of foreign trade, the social dimension of adjustment and a component for financial sector reforms which was treated in a separate operation by the Bank (FSAP I). An initial mission went to Morocco in July 1991 to appraise the SAP 2, jointly with the World Bank. The Bank also participated, as an observer, in negotiations that took place in March 1992 in Washington, between the Moroccan Government and the World Bank in order to define the contents and conditions of the said programme.
- 3.2.2 However, during 1992, the Bank had to respect the ceiling for non-project lending which did not allow for financing, in totality, the five anticipated operations (Morocco, Tunisia, Cameroon, Congo, and Gabon). Considering the substantial amounts required to finance the SAP in Morocco, Bank management decided to postpone this operation until a later date.
- 3.2.3 After an exchange of correspondence, the Moroccan Government, in April 1993, submitted a new request for a loan which would be entirely disbursed in 1993. Bank management complied with this request and a re-appraisal mission went to Morocco in May 1993, with instruction, among other things, to prepare a loan of BUA 100 million, in two tranches and **to** be implemented over an 18 month period.
- 3.2.4 After this re-appraisal mission, questions on the number of tranches for the loan and measures contained in the matrix of policy reforms remained in abeyance and were sent to be renegotiated. The negotiations took place in Abidjan, on 11, 12 and 13 August 1993 between the Bank and representatives of the Moroccan Government. They permitted the two delegations to finalize the policy letter and the matrix of actions, define the programme's key indicators and examine the terms of loan disbursement and the loan agreement. The salient points that can be retained at the outcome of these negotiations are, on the one hand, that the loan for UA 100 million should be disbursed in three tranches of UA 40 million, (before 31/12/1993), UA 30 million (before 31/03/1994) and UA 30 million (before 30/06/1994) respectively, and on the other hand, that the anticipated matrix of actions for the programme was considerably modified according to the explanations given by the two parties on the timeliness and implementation schedule of certain activities. Lastly, the two parties agreed however to set a closing date for the loan at 31/12/1994.
- 3.2.5 The ADB Board of Directors approved consolidation of the Structural Adjustment Programme at sessions on 30 August and 1 September 1993 and the loan agreement was signed 23 September 1993 with the reference B/MAR/CON-PAS/93/47B.

4. PROGRAMME IMPLEMENTATION

4.1 <u>Loan Effectiveness</u>

- **4.1.1** The loan for UA 100 million granted to the Kingdom of Morocco was to be disbursed in three tranches, the first amounting to BUA 40 million. In addition to. Be general conditions applicable to all loan agreements, concluded with ADB, there were five specific conditions precedent to the loan agreement's effectiveness:
 - (i) submission for approval of a draft bill establishing a single investment code;
 - (ii) determination of profiles of the targeted population for a social strategy based on the Living Standards Measurement Survey and on other data;
 - (iii) enforcement of the foreign trade law abolishing all quantitative restrictions on imports (excluding a limited number of goods in accordance with the provisions of Article 1 of the foreign trade law, basic agricultural products and their major by-products);
 - (iv) reduction of ad valorem customs duty to 35 %; and ...
 - (v) elimination of all industrial reference prices, except on products accounting for 10 % of industrial production's value.
- 4.1.2 During loan negotiations on 11, 12, 13 August 1993, evidence was shown of their having met the five aforesaid conditions. Thus, as regardscondition n⁰1, the Bank received a draft law on private investment incentives whose contents aim explicitly at joining several investment codes under a system of common provisions. As regards condition n⁰2, the Bank received a paper prepared by the Moroccan Government in collaboration with the World Bank. The paper defined the methodology used, t&determine targeted population's profiles, and, provided statistics obtained from the-survey carried out in 1990/91 on households' standard of living. Lastly, evidence that conditions n⁰3, 4, and 5 were fulfilled, is shown in decree n⁰2-93-415 of 2 July 1993 for condition n⁰3, circular n⁰4267/212 of 10 June: 1993 from customs and excise tax administration for condition n⁰4 and circular n⁰42711322 of 2 July 1993 from the same Administration for condition n⁰5.
- 4.1.3 As all the conditions precedent were fulfilled, loan n° B/MAR/CON-PAS/93/47B became effective on 24 November, 1993,. i.e. two months after the date of the loan agreement's signature. The first tranche was disbursed 8 December 1993.

4.2 Matrix of Actions and Programme Implementation

Background

4.2.1 The programme had twenty-seven (27) envisaged measures (see matrix of measures in annex 1) and comprised three components: foreign trade, public finances and the social sector. All of these measures were effectively put into application within the prescribed time

(except production of final reports for some studies which, in fact, were not conditions); most of these measures were conditions precedent listed in sections 4.01, 4.02 and 4.03 of the Loan Agreement, which facilitated implementation of the programme on time and under good conditions.

Imnlementation of Measures

A. Foreign Trade (13 measures)

4.2.2 The programme's foreign trade component comprised two elements: one reducing protection of the economy (8 measures) and one facilitating foreign trade (5 measures).

Reduction of protection of the economy (8 measures)

- 4.2.3 Concerning this component, the legal framework had already been fundamentally reformed by law n⁰13-89 of 9 November 1992 on foreign trade which establishes the legislative and legal framework required to complete the economic liberalization process. Also, the objective of this component of the programme was to ensure the Morocçan economy a moderate, homogenous, transparent and uniform level of protection. In order'to do this, the enforcement order for law n⁰ 13-89 (decree n⁰ 2-93-415 of 2 July 1993) effectively set up an anti-dumping mechanism and abolished all quantitative restrictions on imports, excluding those concerning basic agricultural products (the latter were finally abolished by order n⁰ 1308-94 of 19 April 1994 from the Ministry of Foreign Trade, External Investments and Cottage Industry) and a limited number of products, in accordance with the provisions of article n⁰ 1 of the law.
- 4.2.4 Furthermore, circulars n⁰ 4277/212 of 10 June 1993 and n⁰ 4271/322 of 2 July 1993 from the Customs and Excise Tax Administration reduced maximum ad valorem customs duty to 35 % (except for certain agricultural products for which the 45% rate was kept, in particular because of the drought of 1993, then reduced to 43.5 % on 1 July 1996) and abolished all reference prices, except for products accounting for 10% of industrial production value which should be eliminated in 1998. Furthermore, the adoption of decrees setting reference prices and tariff equivalents for basic agricultural products and their major by-products was postponed with a view to introducing a system of protection solely through tariff equivalents, as planned by the GATT, instead of the reference price system. Tariff equivalents were adopted in May 1996 (decree n⁰. 2-96-302 of 4 May 1996), in compliance with Morocco's commitments. Lastly, a preliminary evaluation of the anti-dumping mechanism was carried out and showed that only two complaints had been registered.

Facilitation of Foreign Trade (5 measures)

4.2.5 This concerned, first of all, simplifying and standardizing foreign trade procedures, then reducing freight transit time in ports and lastly improving efficiency in the transport sector. In this context, a survey of the logistics and efficiency of foreign trade including three components (administrative channels, banking system and transport) was carried out and submitted to the Bank during the mid-term review for the third tranche, rather than prior

to release of the second tranche, as was planned, and a plan of action was prepared on the basis 'of these conclusions. Furthermore, the 'systematic checking of containers was abandoned for a more selective method of control that proved to be satisfactory. Moreover, the Government authorized, on 4 June 1993, implementation of Article VII of the GATT regarding the system of determining the customs value, however with a five year grace period for effective application of all the related provisions. Lastly, as regards finalizing documents other than the single customs declaration (SCD), the Ministry of Foreign Trade, following negotiations with the operators, adopted decree no 1518-94 of 28, April 1994, setting the terms of subscription for important securities and the export of goods as well as specimen of the relevant forms.

Public Finances (3 measures)

4.2.6 The Public Finances component was intended to reduce budgetary charges for some public services that could be provided, partially or completely, by the private sector and to rationalize investment incentives. Therefore, an analytical study of the 'areas where the 'private sector could provide public services was finalized in November 1993 and submitted to the Bank. It identified municipal services' sectors including, among others, water, electricity, education, health, accommodation, as possibilities for State withdrawal. As for investment incentive reforms, a draft text on the single code was submitted to the Bank during loan negotiations. The House of Representatives adopted this draft, which was considered by the Government in June 1993, on 8 November 1995, 'under the heading "law no 18-95 establishing the Investment Charter"...

The Social Component (11 measures)

- 4.2.7 This component of the programme comprised four items:
 - (i) develop a global strategy to help. low-income households to better profit from the development process;
 - (ii) increase profit-making opportunities for low-income households;
 - (iii) enhance the availability and quality of social services to low-income households; and
 - (iv) protect low-income households against economic crises.
- 4.2.8 The "development of a global social strategy" component included six measures which are the following:
 - (i) determining the social strategy's target population profile;
 - (ii) prepare and utilize a priority indicators system;
 - (iii) prepare the social strategy;

- (iv) prepare plans of action for application of the social strategy;
- (v) allocate, for 1994, at an acceptable level, budget items relating to material and miscellaneous expenditures as well as to the investment expenditures of the Ministry of Public Health; and

 $\mathcal{A}^{\mathcal{L}}(\mathfrak{g}^{-1}(\mathbb{R}^{n}))$

- (vi) allocate, for 1994, at an acceptable level, budget items relating to material and miscellaneous expenditures to the Ministry of Education.
- 4.2.9 All these measures were applied, except those related to budget allocations. Moreover, from the table below it is shown that in comparison to 1993, operating expenditures ("material and miscellaneous expenditures") for the Ministries of Education and Health and those for investment by the Ministry of Education declined in real terms. However, investment expenditures for the Ministry of Health increased 25.3 % in real terms in 1994.

<u>Table N° 4.1 Development of Budgetary Appropriations</u> (in constant 1993 MAD)

Items	1993	1994 ,	Variations in real terms (%)
Ministry of Public Health			
-Material and miscellaneous	760 666 028	739 813 550	-2.7
expenditures -Investment	961 079 271	1 204 422 813	25.3
Ministry of Education -Material et			
miscellaneous expenditures	735 010 621	693 204 236	-5.7
-Investment	2 208 916 807	2 193 833 207	-0.7

Source: Budget Department - Ministry of Finance

4.2.10 The component "increased profit making opportunities for low-income households", had only one measure concerning the carrying out of a study on the impact of agricultural policies on low-income households a provisional version of which was submitted to the Bank during the mid-term review for disbursement of the second tranche of the loan. Considering the lack of adequate statistical data and the complexity of the problem to be analyzed, certain-anticipated results, particularly the impact of the agricultural sector structural adjustment policies and this sector's public expenditures regarding the standard of living of low-income households, could not be obtained. However, this study allowed it to be concluded that the only future alternative for agricultural policies is effective liberalization of Moroccan agriculture. Moreover, it needs measures to promote enhanced competition, especially in production and distribution of inputs and in the processing and commercialization of agricultural products.

- **4.2.11** The component "improvement of, the, availability and quality of social services for low-income households", comprised two measures, one concerning the realization of a study, and the other, evaluation of the operation and tariffs at hospitals administered autonomously (SEGMA) and the possibility of extending the system. The study was on (i) the impact of social public expenditures for low-income households; and (ii) the possibility of recovering social services costs. This study, a copy of which was submitted to the Bank during the midterm review for disbursement of the second tranche of the loan, pointed out the problem of equity in allocating public expenditures,, in particular as regards health, education and accommodation. As regards evaluation of the administration of SEGMA hospitals, it was revealed that this experience was positive; which permitted the number of these hospitals to be increased from 9 at the beginning of the programme's implementation, to 34 in 1995 and to 37 at present. Furthermore, efforts are currently 'underway to extend the system to all provincial hospitals.
- 4.2.12 Lastly, the component "protection of low-income households against economic crises" also included two measures consisting of carrying out a study on the sources of vulnerability and safety nets for under-privileged classes and drafting plans of action for implementation of the study's recommendations., The study was carried out within the prescribed time and made it possible to identify the major sources of vulnerability (drought, floods, diseases, unemployment, abrupt price variations, etc.!), as well as the mechanisms and means usually and 'spontaneously employed by the under-privileged classes to 'protect themselves against severe deterioration of their standards of living (the sale of livestock, use of savings, borrowings, family transfers, partial estate sales, etc.). 'On the basis of the study's recommendations, plans of action were prepared and focus mainly on education, literacy and national promotion. The study's recommendations were taken into consideration in the preparation of the social priorities programme, referred to by the acronym BAJ1.

4.3 Reports on the Programme

- 4.3.1 During implementation of the programme, the Government did not prepare the quarterly progress reports. The special account was not audited at' the end of the programme. On the other hand, the Programme's completion report was prepared, a copy of which was transmitted to the Bank. This report takes into consideration the fulfillment of conditions for the release of the various tranches of the loan within the prescribed time, as well as the implementation of various programme components, but it does not analyze the country's economic performance during the period of the programme.
- **4.3.2** The Bank had the mid-term review reports prepared on time and the Disbursement Department carried out financial supervision missions. The Programme's other co-financiers, i.e. the World Bank and the European Union, also prepared completion reports.. The World Bank Report, copy of which was transmitted to the Bank, considered that the programme was correctly implemented, but noted that its results were mixed, while the Europe& Union's report. was drafted by the European Union's "Cour des Comptes" for the European Parliament; however, a copy was not transmitted to the Bank.

4.4 Procurement of Goods and Services

- 4.4.1 The ADB loan was intended to finance CFA costs for the import of goods and services, excluding those financed by other sources of finance, or under other programmes/projects and those on the negative list. Procedures for procurement provided that all supplies of goods and services for the public sector, equal to or more than BUA 4 million would be procured through international competitive bidding, in accordance with Bank rules, and those less than BUA 4 million through international shopping. On the other hand, supplies to be procured by private entities should be through the usual procedures utilized by the buyers concerned.
- 4.4.2 The Disbursement Department was responsible for the Programme's financial supervision and concluded that all the documentary evidence (bills, forwarding documents, proof of payment) were well preserved and in accordance with the summary statements that were joined to the claims.

4.5 Sources of Finance and Disbursement by Tranches

- 4.5.1 The programme's sources of finance were the World Bank for US \$ 275 million, the European Union for ECU 80 million and. ADB for UA 100 million, that is to say about UA 306.5 million in all. The commitments of all these co-financiers were fully met.
- 4.5.2 The ADB loan for UA 100 million was to be disbursed in three tranches of UA 40 million for the first tranche and UA 30 million for the other two tranches. After fulfilling the conditions precedent to effectiveness and disbursement of the first tranche were fulfilled and the loan was declared effective on 24/11/1993, the first tranche for BUA 40 million was disbursed on 8 December 1993, that is to say two weeks after effectiveness, which is considerable.
- 4.5.3 Within the framework of the evaluation of progress realized by Moroccan authorities in the programme's implementation, the Bank's mid-term review mission effected from 7 to 20 July 1994 noted that the measures planned for the programme had, on the whole, been implemented within the prescribed time, and recommended release of the second tranche which took place 2/9/1994 for a total of UA 30 327 117 (the difference in comparison to UA 30 million is due to the fluctuation of exchange rates at the time of the confirmation). Likewise, the mid-term review mission from 11 to 19 December 1994 deemed satisfactory the progress made in implementing the programme, which permitted rapid disbursement of the third tranche, for the sum of UA 29,672,880 on 28/12/1994. Therefore, disbursements for the programme were made within the prescribed time.

5. INSTITUTIONAL PERFORMANCES

5.1 Programme Design And Development Phase

The Moroccan Government actively participated in the programme's design formulation. Although the Bank postponed its operations in 1993-1994, because of the ceiling on non-project commitments, the 1993 re-evaluation of the programme permitted its

actions to be better targeted and other measures to be added, while taking & @ account the progress already made in its implementation. The loan became effective two months after its signature, which reflects, on one hand, the extent of progress in designing the necessary files, and, on the other hand, the Government's determination to implement the programme under good conditions.

5.2 **Implementation Phase**

Implementation of the first phase of the structural adjustment programme had prepared the Treasury Department for implementation of the SAP, so that the various components of the Consolidation of the SAP were implemented satisfactorily within the prescribed time, excluding preparation of final reports for some studies (but the provisional reports were available). Thus, owing to its energy, the Treasury and External Finances Department was efficient in implementing programme measures and was also able to coordinate the activities of different ministries concerned by the reforms. To accelerate implementation of certain measures and to ensure their monitoring, Inter-ministerial Committees were created,, responsible mainly for preparation of the Social Development Strategy (established in 1993), monitoring the study on private sector participation of the social development strategy (created by the Circular from the Prime Minister No 3/94/CAB/ of 18/14/1994).

6. ECONOMIC AND FINANCIAL PERFORMANCE

6.1 Approach Selected

Establishing cause/effect relations between a reform programme and economic performances is a, problem to which there is no satisfactory solution. The complexity of the transmission mechanisms, the diversity of attitudes and reactions of agents designated in the implemented measures, interference from other policies carried out at the same time and the constraining or favorable effects of exogenous factors necessarily introduce distorsions in the different approaches utilized. For these different reasons, the programme's economic and financial performances are perceived through the analysis of the development of the five key indicators which reflect the programme's global strategy, as indicated in the appraisal report and which should be monitored closely.

6.2 Macro-economic Objectives and Results Attained

- 6.2.1 The declared objectives of the consolidation of the structural adjustment programme were, on the one hand, to contribute, to accelerating 'growth of GDP at the rate of 4% in 1993 and 1994, then to obtaining sustained growth of, the Moroccan. economy during the remainder of the 1990s, and, on the other hand, to permit the Kingdom of Morocco to return to the international capital market at advantageous conditions.
- 6.2.2 The table below shows the development of the programme's key indicators in comparison to the objectives set.

Table 6.1: Evaluation of the major performance criteria

Before Programme	With Programme				After Programme	
1992	1	993	1	1994		1996
Actual	Objec- tive	Actual	Objec- tive	Actual	Actual	Estimate
-4.1 (-3)*	4	-1.1	4	11.6	-1.6	11.8
23.4	23.5	22.4	23.8	20.6	21.9	20.2
2.8 (2.4)*	2.48	2.8	2.4	2.71	2.41	2.35
-8.4 (6)	7	0	9	-4.1	15.4	2.0
3 965 (3 500)*	3 700	4 100	3 800	4 500	4016	3966
503.4 (500)*	500	522	600	815.2	535	535
	Programme 1992 Actual -4.1 (-3)* 23.4 2.8 (2.4)* -8.4 (6) 3 965 (3 500)* 503.4	Programme 1992 Actual Objective -4.1 (-3)* 4 23.4 23.5 2.8 (2.4)* 2.48 -8.4 (6) 7 3 965 3 700 (3 500)* 503.4 500	Programme 1992 1993 Actual Objective -4.1 (-3)* 4 -1.1 23.4 23.5 22.4 2.8 (2.4)* 2.48 2.8 -8.4 (6) 7 0 3 965 3 700 4 100 (3 500)* 503.4 500 522	Programme 1992 1993 1 Actual Objective Actual objective -4.1 (-3)* 4 -1.1 4 23.4 23.5 22.4 23.8 2.8 (2.4)* 2.48 2.8 2.4 -8.4 (6) 7 0 9 3 965 (3 500)* 3 700 4 100 3 800 503.4 500 522 600	Programme 1992 1993 1994 Actual Objective Actual tive -4.1 (-3)* 4 -1.1 4 11.6 23.4 23.5 22.4 23.8 20.6 2.8 (2.4)* 2.48 2.8 2.4 2.71 -8.4 (6) 7 0 9 -4.1 3 965 (3 500)* 3 700 4 100 3 800 4 500 503.4 500 522 600 815.2	Programme 1992 1993 1994 1995 Actual tive Objec- tive Actual tive Actual tive Actual tive -4.1 (-3)* 4 -1.1 4 11.6 -1.6 23.4 23.5 22.4 23.8 20.6 21.9 2.8 (2.4)* 2.48 2.8 2.4 2.71 2.41 -8.4 (6) 7 0 9 -4.1 15.4 3 965 (3 500)* 3 700 4 100 3 800 4 500 4016 503.4 500 522 600 815.2 535

Sources: Statistics Departmen, IMF, Annual Reports of Bank Al-Magrhib

- (*) The figures in parentheses correspond to the estimates for 1992 when the Appraisal Report was prepared.
- 6.2.3 The table clearly shows that implementation of the programme did not permit real GDP growth to be accelerated to 4% in 1993. This growth has remained extremely sensitive to climatic changes which caused extreme variations in agricultural production. The latter, in fact, substantially affects development of the GDP by means of distributed revenues and the ensuing demand. Therefore, the real GDP growth rate from -1.1 % in 1993 is due to a 6.2% decline in agricultural production, while the 11.6% performance of the real GDP in 1994 is explained by a 65% increase in agricultural production. It seems that the programme's objectives were a little too optimistic.
- 6.2.4 That is all the more obvious as the analysis of the table above also clearly indicates that exports of manufactured products declined during the programme, contrary to growth projections of 7 and 9 %, in 1993 and 1994 respectively. This situation is explained, partly, by the fact that during the programme, the real effective exchange rate in Morocco, which was given no special attention during the programme, increased by 4.5 % between 1993 and 1995, while those in Malaysia and Indonesia, Morocco's competitors for manufactured products, depreciated considerably, which permitted the two countries to increase their imports from the European Union. It is also explained by the competition on European Union markets from Central European countries (especially Hungry and Poland) for textile and leather products.
- 6.2.5 Furthermore, the gross investment rate has remained below the programme's objectives and decreased from 22.4% in 1993 to 20.6% in 1994 contrary to projections of 23.5% and 23.8% respectively. That is due to the fact that private investment did not progress, while in the public sector, there was a reduction from 5.8 % to 3 % between 1993 and 1994. Furthermore, the national savings rate, on the average 20% the last ten years, suffered from considerable outflows of factor service revenues since the end of external debt relief in 1992.

- 6.2.6 As regards the outstanding external debt ratio on revenues in foreign exchange, its development is contrary. The value of 2.4 targeted by the programme was attained only in 1995, after its closure. The gains made on rescheduling external debt ended in 1992, which somewhat deteriorated the development of indicators. Also, mobilization of needed foreign capital, remains one of the major challenges facing the Government. Direct investment flows developed better than expected during the programme, especially in 1994 when they attained \$815.2 million, against projections of \$600 million, due in particular to financing resulting from construction of the gas pipeline from Algeria. A considerable portion of these investments went directly to the Treasury, in the form of proceeds of the privatization programme. However, it can be noted that the level of direct foreign investments declined by \$535 million in 1995, after the decline in eartings from privatization.
- 6.2.7 Lastly, Bank Al-Maghrib net external assets also increased more than expected during the programme's implementation period. Their increase by more than 9% in 1994 however results. partly from re-evaluating the Bank Al-Maghrib's gold asset. Morocco's exchange resources accounted for, at the end of 1994, seven and a halfmonths of imports. Morocco's net external assets however declined in 1995 when they represented only five and a half months of imports, because of a drop in the Central, Bank's exchange reserves.

- 6.2.8 On the other hand, public finances suffered from substantial slippage due in particular to exceptional expenditures in favour of rural areas hit by drought but also because of the over. optimistic growth projections which consequently had a very high level, of current expenditures (especially salaries) and investments. As a result, there was a reduction of budgetary savings, dropping from 5.4% of GDP to 1.8% in 1995. The share of public, investments in relation to the GDP having almost never dropped, i.e. 7.8% in 1993 to 6.9% in 19.95, the global deficit (commitment) went from 12.4% of GDP in 1993 to -5.1% in 1995.
- 6.2.9 Hence, although the Moroccan economy's performances during the programme through development of key indicators seem mixed, consolidation of the SAP permitted pursuit of reform of the incentive framework with the liberalization of foreign trade. Furthermore, it helped the Government to become more attentive to problems of poverty and to develop a poverty reduction strategy.

7. SOCIAL IMPACT

7.1 The programme's social component was intended to help enhanced social justice, by preparing a strategy for low-income households. During the programme, the social development strategy was finalized and adopted, while taking into account the conclusions and recommendations of the envisaged studies. The first programme of social priorities (BAJI) which constitutes the first phase of the social. strategy's implementation programme began in 1996; however it is too soon to evaluate its impact. Furthermore, even if, within the context of the programme, efforts were made by the Moroccan Government through budgetary allocations for social sectors, it was note that the programme was not necessarily profitable to the under privileged classes. Therefore, the study on the impact of social sector public expenditures on low-income households, carried out in 1993, shows that public expenditures committed by the Ministry of Education benefit high-income households more

than low-income households, and that high-income households benefit more from public health services than low-income classes of the population (in 1991, 20% of the rich classes of the population benefited from more than 40% of the Ministry of Health's budget and 40% of the needy received less than 20%).

Morocco's social situation is still disturbing. The social indicators did not improve significantly during the programme. The overall unemployment rate in 1996 was estimated at 16 %, but this average varies from 8.5 % in rural areas to 22.9 % in urban areas, with a peak of 23.4% among youths between 15 and 24 years of age. Furthermore, there is also the problem of under-employment; 16 % of the labour force 15 years and over, are seeking full time employment or are prepared to change their current job because of inadequate pay or the inadequacy of their training in relation to the job done. On the other hand, the literacy rate which was 65% in 1982, declined to 55% in 1994, while the rate of school enrolment of children from 8 to 13 years of age went from 53 % to 62 % during the same period. Despite these efforts, the social situation could only be improved within the context of an integrated social strategy, permitting efficient resource allocation. Therefore the first social priorities programme (BAJI) which accounts for implementation of the first tranche of the social development strategy (SDS) was to contribute to enhanced social justice.

8. SUSTAINABILITY OF THE PROGRAMME'S EFFECTS

- 8.1 The programme did make substantial progress toward liberalizing the economy, especially as regards the tariff reform, elimination of quantitative restrictions on imports and exports that will permit Morocco to meet its commitments vis-a-vis the GATT starting in 1998. However, although the process of opening up to the world economy seems irreversible, the Moroccan economy will be tried, in so far as the reforms undertaken in the area of foreign trade should be supplemented by reinforcing the capacities of the Administration and economic operators in areas pertaining to regulations on the origin and calculation of customs valuation which will be the bases of competition within OMC (World Trade Commission) member countries.
- 8.2 The programme also permitted the Moroccan Government to be more attentive to problems of poverty and to prepare a social development strategy based on the sector's real problems. The programme's reforms in this area are at the bases of those that are currently being implemented, in particular, the first social priorities programme (BAJI) implemented in 1996.

9. PERFORMANCE OF THE BANK AND OTHER CO-FINANCERS

9.1 Performance of the Bank

- a) <u>Identification and Preparation</u>
- **9.1.1** The Bank Group decision to support the "Consolidation of the SAP" comes within the framework of efforts undertaken to help Morocco to complete reforms undertaken since the beginning of the 1980s, particularly those after the first SAP which covered the 1989-1990 period. Consolidation of the SAP did not raise any problems during identification and

preparation, since the performance audit report for the first SAP, carried out in 1991, had pointed out the flaws in public finances, the social sector, and foreign trade. These flaws made up the various components of the programme and reform measures were designed to rectify them with a view to consolidating progress made during implementation of the first structural adjustment programme.

b) Appraisal

9.1.2 The Bank participated very actively in appsaising the programme. Within 'the framework of the programme's financing, an initial mission went to Morocco in July 1991 to appraise SAP 2, jointly with the World Bank. The Bank also participated,, as an observer, in the negotiations that took place in March 1992 in 'Washington, between t-he Moroccan Government and the World Bank, in order to determine the contents and terms of the said programme. The Bank became involved only in 1993, after a re-appraisal mission went to Morocco in May 1993, which took into consideration. the progress made in implementing the programme and determined, with the Moroccan Government, the matrix of reform actions to be executed. During loan negotiations which took place 11, 12 and 13 August 1,993, the two parties examined and finalized the development policy letter, the matrix of actions and updated the values of the programme's key indicators.

c) <u>Supervision</u>

9.1.3 After the signature of the loan agreement which took place on 23 September 1993, the Moroccan Government ratified decree N°2/93/772 of 15 October 1993, approving the loan agreement and gave evidence of having fulfilled conditions for the loan's effectiveness and disbursement of the first tranche. The proof 'was examined by Bank services, in accordance with section 4.01 of the Loan Agreement, which led to the loan becoming effective on 24/11/1993 and the first tranche being disbursed on 8/12/1993. Two mid-term review missions, which took place from 7 to 20 July 1994 and from 11 to 19 December 1994 respectively, made it possible to note that the conditions precedent to disbursement of the loan's second and the third tranches had effectively been fulfilled and that they should be disbursed (the second tranche 2/9/1994 and the third 28/12/1994).

9.2 Performance of the Borrower

The Government's performance in preparing and implementing the programme, in general, is satisfactory. The efficiency of the Moroccan Government and especially the programme's executing agency, made it possible to carry out the actions in the matrix of measures within the prescribed time, disburse 'the three loan tranches "promptly, and implement the programme under good conditions. Nevertheless, the Government did not prepare the programme's quarterly progress reports, nor have' the programme's account audited. However, the programme's completion report was prepared.

9.3 Performance of Co-Financiers

9.3.1 The World Bank actively participated in developing and supervising the programme. Within the context of monitoring implementation, the World Bank sent five supervision missions to Morocco.

9.3.2 The European Union, which also co-financed the programme, monitored its implementation through the intermediary of its local representative in Morocco and in collaboration with the Division responsible for relations with the European Union in the Ministry of Finance.

10. CONCLUSIONS, LESSONS AND RECOMMENDATIONS

10.1 Conclusions

- **10.1.1** The past decade in Morocco was marked by adjustment and stabilization. The country has made significant progress: the budget deficit and that of current external payments declined from 12 and 9% of GDP at the beginning of the '80s to 3.2 and 2.3 % in 1994, at the end of consolidation of the structural adjustment programme. The ratios of debt/GDP and debt service/GDP fell off about 100 and 36% respectively to 79.1 and 28 % during the same period, while inflation was stabilized at about 4-5%/year. Stabilization went along with liberalization of the economy, as more emphasis was put on growth led by the private sector. With the help of donors, these improvements were achieved while the real GDP growth rate stayed at 3-4% as a yearly average.
- **10.1.2** Nevertheless, the progress achieved regarding to stabilization remain fragile, as shown in the development of the programme's key indicators. In fact, although Morocco fulfilled all the conditions required by the programme, the real GDP growth rate remained closely related to climatic conditions, while the export of manufactured products declined during the programme, contrary to growth projections of 7 to 9%. In addition, export of manufactured products comes mainly from activities with insignificant value added. Lastly, although the Government prepared a social strategy, progress made in this area remains quite inadequate. Improvement of the social situation could be achieved only in the context of integrated social strategy which requires efficient resource allocation. Implementation of the programme clearly showed that the budgetary allocations are not necessarily beneficial to underprivileged classes.

10.2 Lessons to be Learned from Implementation of the Consolidation, of the Structural Adjustment Programme

- **10.2.1** Consolidation of the structural adjustment programme can be considered an example of success in its application phase. Moreover, the Government satisfied the conditions for loan effectiveness and release of the various tranches within the prescribed time, the entire loan was disbursed promptly.
- 10.2.2 The performances of the programme, through development of the key indicators selected, show mixed results although Morocco fulfilled all the required conditions, which denotes a certain gap between the objectives sought and the means utilized. However, achieving the programme's objectives assumed the absence of negative exogenous factors such as drought, during the programme's implementation, which did not occur. This situation should draw attention to the fundamental role that an exogenous factor, such as drought, can play in regard to the performances of a reform programme.

- 10.2.3 The performances of the programme also raise the question of the soundness of slowing down Morocco's structural adjustment process. Consolidation of the SAP was not sufficient to correct all the country's macro-economic imbalances, in particular those of public finances.
- 10.2.4 Although Morocco made real progress in liberalizing the economy and in the reform of incentives, the social situation is still disturbing. The Government effectively designed a social strategy but the progress made in this area remains -highly inadequate. Improvement of the social situation can only be achieved 'within the framework of an integrated social strategy which requires efficient resource allocation. Moreover, implementation of the programme clearly showed that budgetary allocations are not necessarily beneficial to underprivileged classes.

10.3 Recommendations

a) For the Bank Group

- 10.3.1 The Bank should participate, along with other co-financiers, in financing the reform programme, in order to better coordinate operations during identification, preparation and implementation.
- 10.3.2 The Bank has to be a little more demanding with regard to obliging the Borrower, on the one hand, to comply with the general provisions of the loan agreement regarding the regular preparation of audit reports on the special account within the prescribed time.
- 10.3.3 The Bank should also assist Morocco in consolidating the liberalization of foreign trade, especially in relation to information and training capacities, with, regard to the Government, and economic operators, in order to be able to meet competition and dumping.

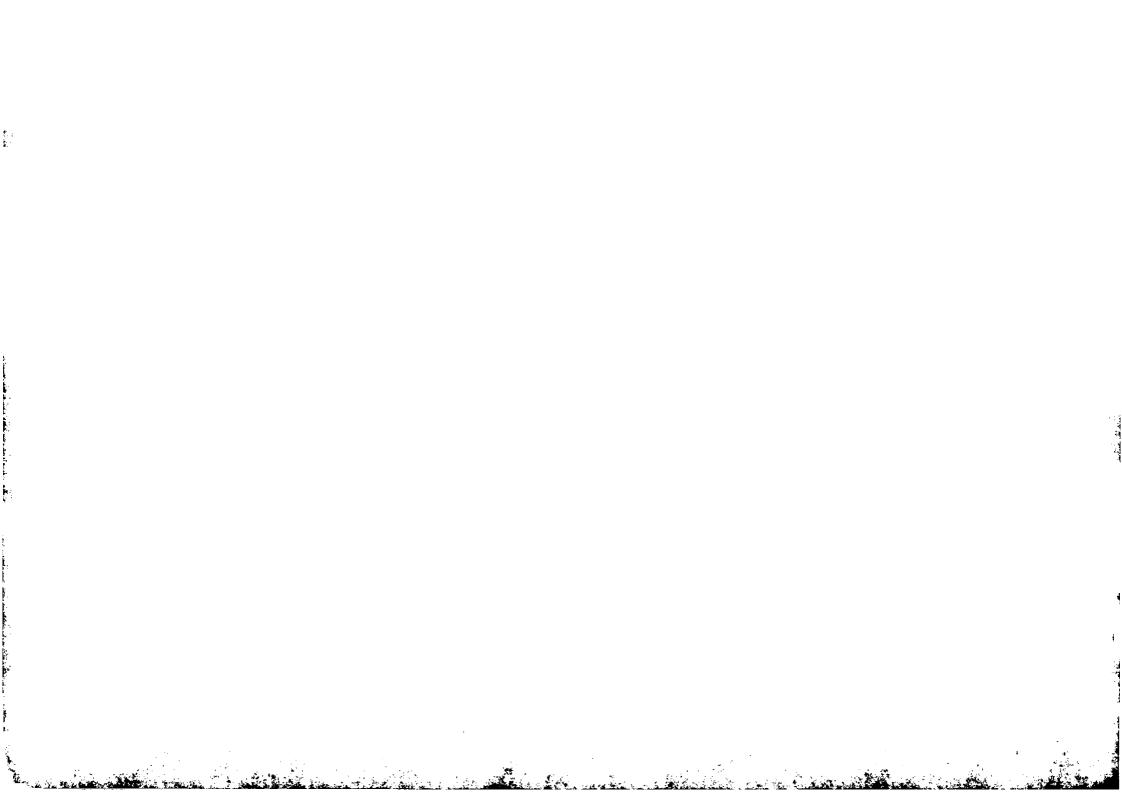
b) For the Government

- 10.3.4 The Government should pursue efforts to stabilize the economy, because its recent development shows that the attainments of the reforms is still fragile., In addition, development of the GDP continues to be closely related to 'the climate which requires thorough structural reforms in order to correct this dependence.
- 10.3.5 Review of all public expenditures in social sectors is a necessity, in order to ensure that the credits allocated to the social sectors are effectively used to attain the objectives set by the Government.

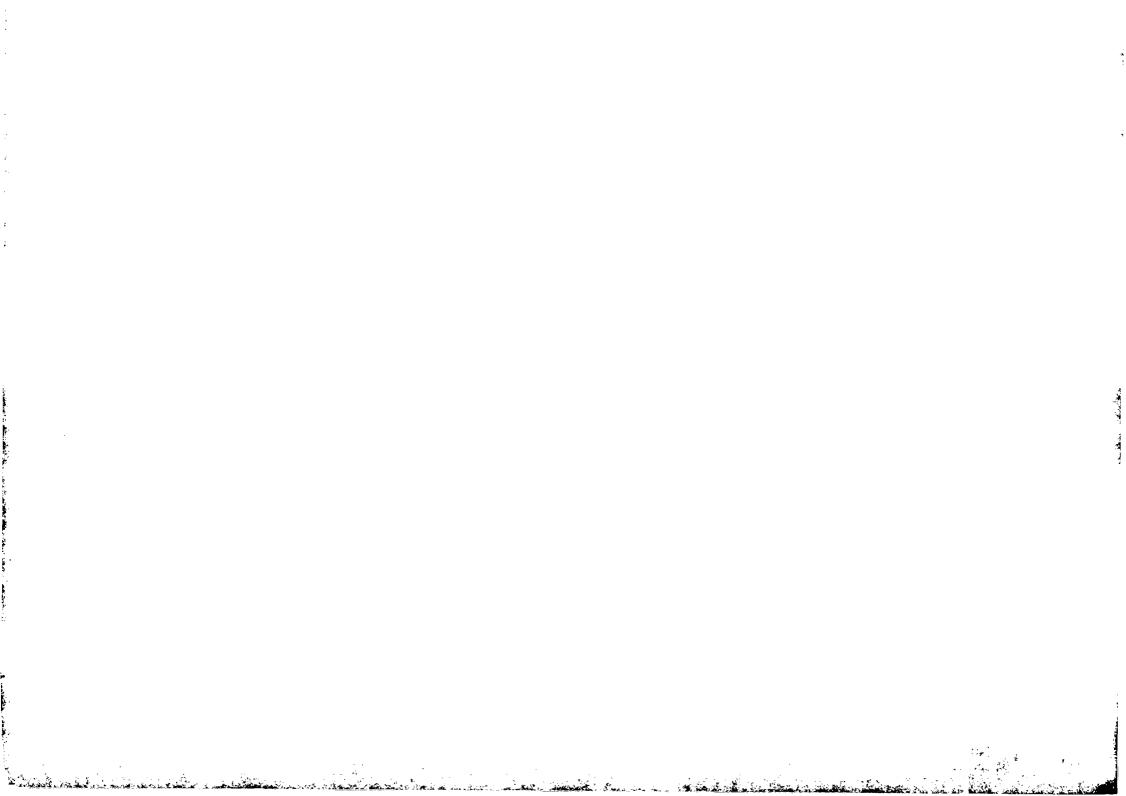
10.3.6 The Government should pursue and intensify its efforts in. the social sector undoubtedly. A social development strategy was prepared, but its implementation is still inadequate. Moreover, the BAJI programme, which is the first action stemming from implementation of the social strategy, concerns only thirteen provinces, and only some categories of the under privileged classes. Efforts should be carried out to expand the programme to the entire country and to all of the socially under privileged classes.

10.3.7 The Government should strive to prepare programme progress reports and have audit reports prepared at the end of programmes.

c:PBCET-ikg-MAROC-PAS



ANNEXES



MOROCCO CONSOLIDATION OF THE STRUCTURAL ADJUSTMENT PROGRAMME MATRIX OF MEASURES

COMPONENTS AND OBJECTIVES	RETAINED	RESULTS				
FOREIGN TRADE						
A, Ensure a moderate, homogenous and transparent level of protection	-Adopt an enforcement decree regarding the law on foreign trade	-Decree n ^o 2-93-4 1.5 July 1993				
	-Reduce maximum ad valorem custom tax to 35%	-Circular n^0 4267/2 12 of 10 June 1993 by Customs and Excise Taxes Authorities				
	-Adopt legal texts permitting effective implementation of the anti-dumping facility	-Decree n ^o 2-93-4 15 of 2 July 1993				
	-Submit to the Bank a preliminary evaluation of operation of the anti-dumping facility	-Done two anti-dumping claims were registered				
	-Adopt an enforcement decree regarding the law on foreign trade removing all quantitative import restrictions (except for a limited number of products in accordance with the provisions of article 1 of the law on foreign trade, except basic agricultural products)	-Decree n ⁰ 2-93-4 15 of 2 July 1993				
	-Eliminate all reference prices, except for products accounting for 10% of industrial production's value	Circular n ⁰ 4271/322 of the Customs and Excise Taxes Authorities on 2 July 1993 and becoming effective on 5 July 1993				
	-Eliminate quantitative restrictions on basic agricultural products and their major by-products	Decision n ⁰ 1308-94 of 19 April 1994 from the Ministry of Foreign Trade, Investments and Crafts				

	-Adopt decisions fixing reference prices and equivalent tariffs for basic agricultural products and their major by-products	-Postponed and implemented in May 1996 by decree n ^o 2-96-302 of 4 May 1996
B Facilitate foreign trade	-Present the findings of the study on logistics and efficiency of foreign trade	-Done. The three components of the study (administrative, banking and transport channels) were transmitted to the Bank during the mid-term review for the release of the second tranche, instead of that of the second tranche as planned
	-Prepare a plan of action	-Done within the prescribed time, considering the significance given to the notion "plan of action" in the report on the loan negotiations
-Simplify and standardise foreign trade procedures and improve their management system -Reduce cargo transit time in PORTS	-Negotiations with operators concerned to finalise documents other than the DUM	Done. These negotiations led to adoption of decree No. 15 18-94 of 28 April 1994 from the Ministry of Foreign Trade setting the conditions for subscription to import and export instruments for merchandize and examples of related formalities.
Accept this time in	-Present an, in a satisfactory manner, evaluation showing the Borrower and the Bank effective implementation of selective verification of containers	-Government acceptance on 4 June 1993 of implementation of Article VII of GATT (application of all the provisions however was put off-for a period of five years)
	-Acceptance by, the Moroccan Government of the. GATT system for determining customs value	,

PUBLIC FINANCES		
-Reflect the Government's priorities in the social sector and meet the requirements for infrastructure required for private sector	-Present to the Bank the final report of the study analysing areas where the private sector could provide public services	-The study was Iinalised 9 June 1993
development	public services	- Transmitted to the Bank during loan negotiations
-Rationalise investment incentives	-Transmit draft texts on the single code	-Examine during Board of Governors' meeting 9 June 1993. The text was finally adopted 3 October 1995 by the House of Representatives and became framework law n. 18-95 establishing the investment charter.

SOCIAL COMPONENT

-Develop a global strategy to help low- income households to profit from the development process	-Determine the profile of the target population for the social strategy based on the survey of households' standards of living and other sources of data	Done: The paper regarding the determination of the target population's profile was selected by the Bank during loan negotiations
	-Prepare and utilise a system to monitor priority indicators that are based on the available data	Done on 10 June 1993
	-Prepare a social strategy for low-income households	Adopted by the "Conseil de Government" on 9 June 1993
	-Prepare a social strategy for moderate-income households	Done. Papers produced: "progress of the implementation of the social development policy strategy" and
	-Prepare plans of action for implementation of the strategy for low-income households	"Social Priorities Project (PPS)"
-Increase low-income households' earning opportunities	-For 1994, provide an acceptable level of budgetary items related to expenditures for imaterial and miscellaneous expenditures" as well as investment expenditure for the Ministry of Public Health -For 1994, provide an acceptable level of appropriations for budget items related to "material and miscellaneous expenditures," as well as investments for the Ministry of Fundamental Education	Expenditures for "material and miscellaneous expenditures" declined by 2.7% in real terms in 1994, while those for investments increased by 25.3% incomparison to 1993 Expenditures for "material and miscellaneous expenditures" and investments decreased by 5.7% and 0.7% respectively in 1994 in comparison to 1993 Done. Study carried out in 1993
opportunities	-Submit to the Bank a study on the effect of agricultural policies on low revenues	

Enhance the availability and quality of social services	Submit to the Bank the study on: (1) the impact of social policy expenditures on low-income households and the possibility of recovering social services costs.	Done. Study carried out in 1993 and presented to the Bank during the mid-term review for release of the second tranche
	Present the evaluation of operations and SEGMA hospital tariffs and the possibility of extending the system	Evaluation submitted to the Bank in 1993 during the mid-term review for the release of the second tranche
Protect low-income households against economic crises	- Present the Bank the study on sources of vulnerability and security nets for the underprivileged	Study presented to the Bank in 1993 during the mid- term review for the release of the second tranche
	Considering the recommendations of the study reviewed jointly by the Government and the Bank, presentation of plans of action intended to introduce changes in current social protection systems for implementation of the study's recommendations	Done. Paper produced: "Progress of implementation of the Social Development Strategy" and "Social Priorities Projects (PPS)"

MOROCCO: SOCIAL INDICATORS

INDICATORS	MEASURE	YEAR
1. DEMOGRAPHY - Total population (in million) - Demographic growth rate (%) - Population density (in km2) - Life expectancy at birth (years)	26.0 2.5 36.57 63.3	1994 1994 . 1994 1992
 2. HEALTH AND NUTRITION Infant mortality rate (per thousand) Health coverage rate (%) Per capita daily caloric intake 	68 70 2985	1992 1995 1995
3. Education - Primary School enrolment ratio (%) Girls Boys - Secondary School enrolment ratio (1st cycle) Girls Boys - Literacy ratio (%) Men Women	65 85 38.8 29 40 57	1993 1993 1995 1993 1993 1995 1995
 4. Standard of Living GDP per capita (in US \$) IDH (rank out of 174 countries) Unemployment Rate (%) Prevalence of contraception (%) 	1140 117 16.0 42.0	1994 1995 1994 1993

Sources: UNDP (1995) Report on Human Development IBRD, "World Development Report 1996"
1994 Census, Department of Statistics, January 1996

Annex 3

MAC-RO-ECONOMIC INDICATORS, 1993 - 1996

	1993	1994	1995	1996
Growth Rate of GDP in %	-1.0	11.6	-7.6	11.8
Domestic Savings/GDP in %				
National Savings/GDP in %	20.9	19.3	16.2	19.2
Total Investments/GDP in %	22.5	21.2	20.9	20.2
Public Finance			•	
Investment/GDP in %	7.9	6.7	7.1	5.3
Overall Balance (base commit.)/GDP in % 1/	-3.9	-3.9	-5.7	-3.0
Revenue from Privatization	0.9	0.7	0.4	1.0
Arrears/GDP in %	-0.6	-0.1	1.9	-1.9
Overall Deficit (disburs.)/GDP in %	-3.6	-3.3	-3.4	-3.9
Currency				
MI/GDP (in %)	46.4	46.0	49.	1 44.6
M2/GDP (in %)	63.5	62.4	67.3	61.9
Balance of Payments				
Trade Balance/GDP in %	-7.6	6.9	-7.3	-6.9

Annex 4

Morocco: Statement of Treasury Charges and Resources, 1993—1990 (in million MAD)

*/ * *			sarray saturas		4.00
·	1993	'1994	1,995	1996 1/	
Current Revenues	67030	6961 7	67462	75078	
Direct Taxes	15,230	15214	15927	19204	$\mathbf{q}_{i,j}$.
Customs Duty	12,556	11983	11843	11852	1944 - 1952 - 1968
Excisé Taxes	27,528	29417	30299		
Registration	2,554	2772	2816	3303	6. United to 11 (18)
Monopolies and Operation	3,676	5375	3660	3406	
Ott&Revenues	3,144	2804	1676		the second of the second
Privatization • * : .	2,142	2052	1241		SAMPLE CONTRACTOR
Total Expenditure	74551	78471	82015	84730	ng ngantaga ka
Recurrent Expenditure	54,954	59,793	764	69170	
Capital Expenditure	19,597	18,678			mar residence
oupitur Exponentaro	,4,55.	10,010	10,000	16610	James Burgara
Ordinary Balance	12076	9824	5127	6958	
Overall Deficit (base commit.) excl. privatization	(9,663)	(10,906)	(15,794)	(12,030)	的 5-44 ·
Arrear's Swings, Overall Deficit (base disbursements)	(1,41 ⁻ - 11074	1) -289 -11195	-10671	n.d. n.d.	grlie,
:	,				
Financing Requirements	7,425	9,143	9,480	10,247	
- Internal Financing	8,382	13,568	11,591	129131	
- External Financing	(957)	(4,425)	(2,111)	-2666	
Memo Item					
GDP	249.223	279323	281207	-320920	
Ordinary Balance/GDP in %	4.8	3.5	1.8	. 2.2	
Investment/GDP in %	7.9	6.7	7.0	5.2	
Overall Balance (commit.)/GDP in % (excl. privatization)	-3.9	-3.9	-5.6		
Overall Balance (commit.)/GDP in % (incl. privatization)	-3.0	-3.2	-5.2		
Overall Deficit (disburs.)/GDP in %	-4.4	-4.0	-3.8	n.d.	

1/ Civil year because since 1996, the fiscal year goes from 1 July to 30 June

Annex 5

Morocco : Monetary Survey Trend, 1993-1996 (in million MAD)

	1993	1994	1995	1996
Net External Assets Claims Against Treasury	38174 59412	41497 65229	34136 74178	36316 76443
Credits to the Economy Balance of Misc. Elements	71753 -11194	79336 -11820	91406 -13204	100870 - 14849
Consideration for Monetary and Quasi Monetary Stocks	158145	174242	186516	198780
Monetary and Quasi Monetary Stocks	158145	174242	186516	198780
Fiduciary Money Bank Money	37202 78256 42687	41107 87177	43261 92703	46581 97237
Quasi Money Memo Item MI/ GDP (in %)	42007	45958 ' 46.0	50552 49.1	54962 44.8
M2 / GDP (in %)	63.5	62.4	67.3	61.9

Source: Bank Al Maghrib and Ministry of Finance and External Investments

Annex 6

Morocco : Balance of Payments 1993-1996 i n million MAD

	1993	1994	1995	1996
Trade Balance	-19143	-23689	- 20544	-16080
Exports	37225	3641'6	45836	49315
Imports	56368	60105	66380	65395
Services (net)	-6050	-2759	-11752	-7708
Transport Costs	-3063	-3748	-4285	-4036
Other Transport	687	8 8 7	1693	1147
Travel	9213	8554	7347	895(
Investment Revenues	-11393	 19772	-11254	-9902
Government Transactions	-2113	-2443	-3441	-244
Others	619	4763	-1212	-1424
Payment of Transfers	20152	19763	19307	20527
Private	19876	19261	n.d.	n.d
Public	276	502	'n.d.	n.d
Current Account	-5041	-6685	-12989	-326
Non-monetary Capital	9144	11408	6489	5855
Private	6020	12603	8423	8822
-Foreign Investsments	4854	7502	4349	4512
- Others (including errors and omissions)	1166	5101	4074	4310
Public	3124	-1195	-1934	-2967
Overall Balance	4103	4723	-6500	2594
Fiñancing	-4103	-4723	6500	-2594
IMF Facilities /*	-1462	-1401	-861	-414
External Assets /*	-2641	-3322	7361	-2180
Rescheduling Obtained				
Memo Item				
GDP	249323	279323	281207	320920
Trade Balance/GDP in %	-7.7	-8.5	-7.3	-5.0
Transfers/GDP in %	8.1	7.1	6.9	6.4
Current Account/GDP in %	-2.0	-2.4	-4.6	-1.0
Foreign Investsments/GDP in %	1.9	2.7	1.5	1.4
Note: */ a negative sign indicates an increase				
Source : Ministry of Finance and				
Foreign Investments, April 1996.				

MOROCCO

REPORT ON LOAN NEGOTIATIONS FOR THE CONSOLIDATION OF THE STRUCTURAL ADJUSTMENT PROGRAMME

11-13 AUGUST 1993

- 1. Loan negotiations for the consolidation of the **structural** adjustment programme took place in Abidjan on 11, 12, and 13 August 1993 between the African Development Bank (ADB) and the Government of the Kingdom of Morocco.
- 2. The composition of the two delegations was as follows:

DELEGATION FROM THE KINGDOM OF MOROCCO

Messrs. M. DAIRI Director of Treasury and External

Finances (Head of Delegation)

A. LOUDYI Assistant to the Director of

Treasury

M. RAIS Division Chief in the Custom's

Duty and Excise Tax

Administration

H. BERNOUSSI Division Chief at the Ministry of

Foreign Trade, Foreign Investment, and Tourism

Mmes Latifa EL ABIDA

Unit Head at the Budget

Department

KHADIJA ADBELLAOUIU : Unit Head at the Planning

Department in the Ministry of Economic and Social Affairs

DELEGATION FROM ADB

Messrs. P. KATOMBE Head of Economic Division

(Head of Delegation)

S 40 3 3 4 4 5 5

S.A. AMOUSSA Head of Disbursements Division

A.E. N'DIAYE Economist

M. SOUISSI Programmes Officer

K. GAD10 Legal Council

3. After the Bank's statements welcoming the Guest Delegation, the two parties agreed that discussions should be conducted according to the agenda:

finalize the Policy Statement;

consider and finalise the matrix of actions;

update and define the key indicators (Table 1-Annex 2 of the loan's

disbursement report;

loan disbursements;

review of the loan agreement (Conditions)

4. **POLICY STATEMENT**

The project's Policy Statement was reviewed by the two parties, which reached an agreement on the final version while taking into consideration the arrangements agreed to after discussions. That version is annexed to this report.

The tow parties however agreed to give details on the meaning given to the terms "plan of action" and "single code" used in the Policy Statement the matrix of action and the loan agreement. Those terms should be interpreted as follows:

<u>Plan of Action: After</u> the two' parties exchanged explanations on the meaning of this term, it was agreed that the plan of action to be prepared/presented to the Bank does not imply a statement of measures, but rather an indication of the different stages to be carried out in order to define and-implement the measures to be taken.

<u>Single Code</u>: The Moroccan delegation indicated that the text on the single investment code had been submitted to the Government and , therefore considered that the condition, was fulfilled. However, the Bank Will.. be informed of all developments regarding reform of investment incentives and will consider that the condition has is satisfied even if new texts including the benefits of the codes in common law are presented to the Government.

5. Matrix of Actions

The matrix of actions envisaged within the framework of the programme was thoroughly reviewed. Some measures were inserted in the matrix in view of the explanations given by the two parties regarding the timeliness of some actions. These measures concern the following actions:

A Foreign Trade

- Elimination, in the third tranche, of the measure regarding reduction of maximum industrial prices while ensuring reasonable protection. This measure is inadequate, as industrial sector reference prices only pertain to 10% of this sector's production.
- replacement of the measure on facilitating foreign trade envisaged in the third tranche (implementation of measures mutually agreed 'upon, aimed at improving logistics and the efficiency of foreign trade); deemed too restrictive by the Moroccan delegation, with the following actions:
 - *2nd tranche: presentation of the findings of the study on logistics;
 - *3rd tranche: preparation of the plan of action.

Furthermore, it was agreed that the proceeds, which, as of 1993, are no longer subject to import quantitative restrictions, might keep the customs rates at 40 or 45% until September 1994.

B <u>Public Finances Component</u>

Within the framework of the measures on private sector participation in providing social services, the condition for the 2nd tranche on preparation of plans of actions in order to apply the chosen measures, was replaced by the presentation of the study's final report. Moreover, considering the duration of the study and the time spent discussing it by the agencies concerned, the Moroccan delegation considered that the plan of action could not be finalised before June 1994.

C Social Component

- Elimination of the provision regarding improvement of the indicators' monitoring system envisaged in the 2nd tranche. The Moroccan delegation deems it untimely to envisage, in the short-term, improving the system, although still in the preparation phase.
- Reforming the two provisions in the first tranche regarding budget appropriations for 1994, health, and fundamental education. The Moroccan delegation indicated that, because of the timing, Bank presentation appropriation proposals, as a condition of the first tranche, couldn't be envisaged. For this reason, it was deemed more appropriate that those two provisions be deferred to the second tranche, with the following formulation:
- "Appropriations for 1994 at an acceptable level for budgetary items regarding equipment and miscellaneous expenditures, as well as investment expenditures of the Ministry of Public Health."
- "Appropriations for 1994 at an acceptable level for budgetary items regarding equipment and miscellaneous expenditures, as well as investment expenditures of Fundamental Education."

6. <u>MACROECONOMIC INDICATORS</u>

For the purpose of Annex A of the Policy Statement, the Moroccan delegation provided the Bank with updated figures for macroeconomic indicators.

The two delegations agree:

By fixed capital formation, is meant all of the expenditures made by economic agents to increase their fixed capital decreased by net sales of used goods.

By outstanding external public debt, is meant Treasury's direct. debt in addition to that benefiting from the State's guarantee; by foreign exchange earnings, is meant all the earnings from the export of goods and services plus private transfers from Moroccan nationals abroad (RME).

By real growth rate from the export of manufactured products, is meant the movement of exports in US,\$ for finished capital goods, consumer goods and the reconstituted value of exports after temporary admission without payment; divided by the average unit value index for manufactured products (MUV), assessed by the World Bank. By reconstituted value is meant the amount of imports temporarily admitted without payment, increased by earnings from services corresponding to the value added.

By net foreign assets, is meant the net foreign assets from the issuing house (excluding the net position regarding the IMF).

By direct foreign investments, is meant non-debt producing capital flows credited to the item "Private" for the balance of payments' non-monetary capital.

7. <u>LOAN DISBURSEMENTS</u>

7.1 <u>Loan Tranches</u>

The ADB delegation pledges, subject to satisfactory progress in implementing the programme and in fulfilling conditions for each loan tranche, and taking measures, required to permit drawdown of the first tranche (BUA 40 million) before 31/12/1993, for the 2nd tranche (BUA 30 million) before 31/03/1994 and for the 3rd tranche (BUA 30 million) before 30/06/1994. In this regard, the first review will be scheduled, for 15 February 1994, at latest, and the 2nd review for 15 May 1994, at latest.

The Bank specified that the disbursement of each tranche of the loan would be made as soon as the relevant conditions had been fulfilled, justification shown for expenditures to be made after the release of funds.

7.2 Audit

It was agreed that the audit report for utilizers of the loan would. be prepared by "Inspection Generale des Finances".

8. <u>LOAN AGREEMENT</u>

The loan agreement was considered and finalised.

Amendments were made to take into account the arrangements agreed to in the matrix of actions and redirecting the procedures already approved by the Bank within the framework of the implementation of SAP I and FSAP I. Therefore, it was agreed that:

the condition of the first tranche, regarding the opening of an account at Bank Al Maghrib for the deposit of loan resources, is withdrawn. Moreover, Moroccan Treasury can only have a single account at that institution, as authorised by the Bank during other programme loans allocated to Morocco

the loan's closing date should be set at 3 1/12/1994.

Borrower's usual procedures should be applied for procurement of goods whose total value is less than CFA 4 million, like other loam programmes allocated to Morocco by the ADB.

international bidding procedures should not be applied for the procurement of oil products often available on the spot market.

9. <u>DOUMENTS TRANSMITTED TO ADB</u>

The Moroccan delegation transmitted the following documents to the Bank to support fulfilment of conditions for release of the first tranche:

- Decree regarding foreign trade including the means of applying antidumping mechanisms;
- Order fixing the list of mechanisms subject to import or export licences:
- Circular N⁰ 4267/2 12 of 1 0/06/1993 regarding import customs tariff reforms;
- Documents justifying the Moroccan Government's notice of acceptance of the agreement on implementation of article 7 of the GATT concerning the customs value;
- Circular N⁰ 4271/322 of 2/07/1993 concerning industrial reference prices;
- Document on evaluation of the implementation of selective verification of containers;
- Draft text on the single code;
- Document regarding defining the profile of the target population for the social strategy.

10. At the end of negotiations, Mr. DAIRI thanked the Bank for the warm reception given to the Moroccan delegation during their stay in Abidjan. The two delegations were pleased with the atmosphere, of mutual comprehension that prevailed throughout the negotiations.

FOR THE KINGDOM OF MOROCCO

F O R THE AFRCAN DEVELOPMENT BANK

Mr. M.DAIRI
Director of Treasury
& External Finance

Mr P.KATOMBE Division Chief, Programming Department, North Region

123/09/93!

08/12/93 RP No1

02/09/94 RP No 2

28112194 RP No3

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SUMMARY LEDGER IN UNITS OF ACCOUNT

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Disbursement Rate: 100.00%

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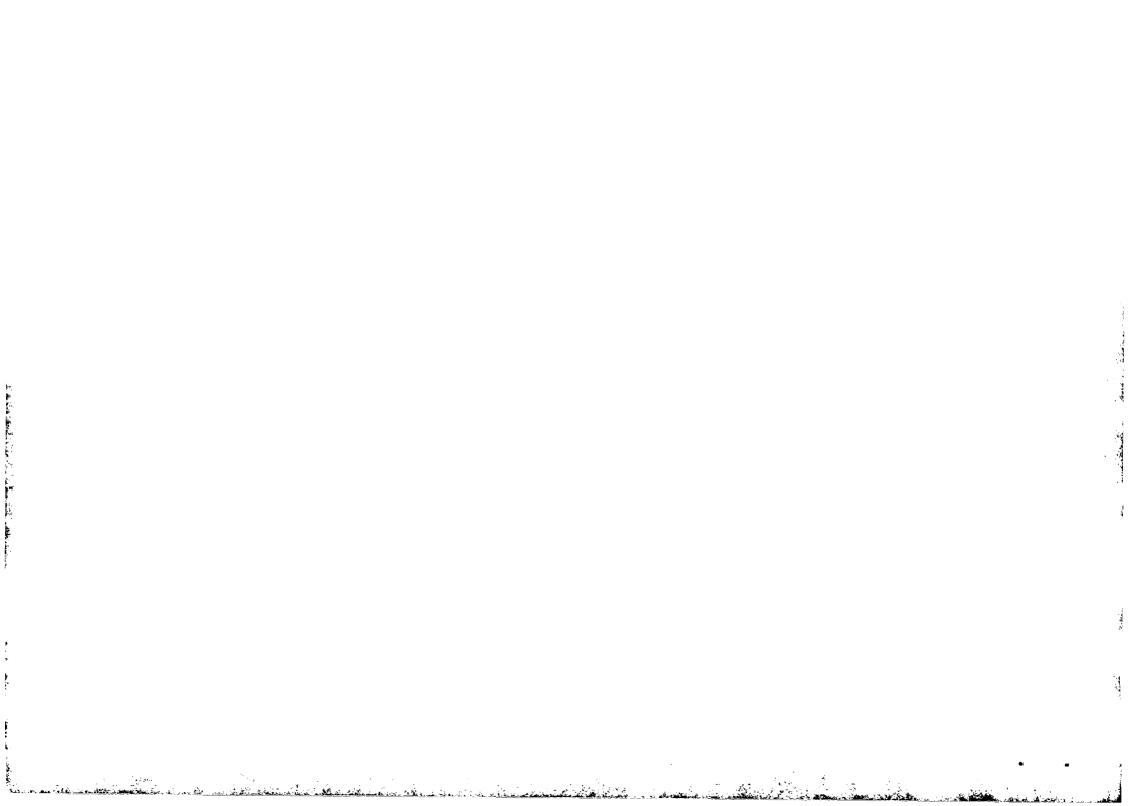
43541390.65BANK AL-MAGHRIB (RABAT)

B/MAR/1993/2213 USD

B/MAR/1994/2411 USD

8/MAR/1994/1670 JPY 4350758643.00

14 } 15



LIST OF DOCUMENTS USED

- Social Development Strategy for the 1990 decade. Ministry responsible for Population, Department of Planning, April 1995.
- Framework Law establishing the Investment Charter, Ministry of Economic Promotion.
- First Social Priorities Programme, "BAJ1"; Provincial Actions Programmes, Ministry responsible for Population, Programming Department, February 1997.
- Statistical Directory for Morocco 1996, Ministry responsible for Population, Department of Statistics.
- Study on sources of vulnerability and safety nets for underprivileged populations. Ministry of Economic and Social Affairs, March 1993;
- 7 volumes National Promotion

National Assistance School Cafeterias Compensation Fund

Food Programme for mothers and children Case study on the sources of vulnerability

Summary Report

- Statistical survey, households 1990/1991 living standards, volume 2; breakdown of standards of living; Ministry responsible for economic promotion, Department of Statistics.
- Annual Report of the Bank Al-Maghrib, 1994 1995 Fiscal Year.
- Medium-Term 1996-2000 Industrial Development Strategy, Ministry of Trade, Industry and Cottage Industry; March 1996
- List of Reference Prices in 1997, Customs and Excise Taxes Department
- Circular N⁰ 4271/322 of 2/7/1993 from the Customs and ExciseTaxes Authorities modifying the reference price scale applied to refrigerators and cookers.
- Circular N⁰ 5538/106 of 25 April 1994 from the Customs and Excise Taxes Authorities modifying reference prices for refrigerators.
- Circular N⁰ 29360/413 of 3 1 December 1996 from the Customs and Excise Taxes Authorities regarding reference prices applied to textured yarn.
- Circular N⁰ 23 137/2 12 of 23 October 1995, from Customs and Excise Taxes Authorities eliminating reference prices applied to the import of incandescent lamps.

- Circular N⁰ 43 84/322 of 6 June 1995 from the Customs and Exeise Taxes Authorities on reference prices applied to new and used tourist cars.
- Circular N⁰ 4435/212 of 15 July 1996, from the Customs and Excise Taxes Authorities regarding taxes on used commercial vehicles.
- Circular N⁰ 4271/322 of 2 July 1993, from the Customs and Excise Taxes Authorities establishing reference prices for imported merchandise.
- Statistics on fundamental education, Ministry of National Education.
- Monthly Report from the Department. of Statistics, December 1996-N⁰ 4, February 1997-N⁰ 6, Ministry responsible for Population.

Budgetary appropriations 1990-1993 under the items, "investment" and "material and miscellaneous expenditures" for the Ministry of Public Health and the Ministry of National Education, Budget Department.

- Statistics on foreign debt, Department of Foreign Debt.,
- Dahir N⁰ 1-95-8 of 22 February 1995 on the issue of law NO' 12-94 regarding the "Office Nationale Interprofessionnel des Cereales ET Des Legumineuses" and "l'organisation du marche des cereales et des legumineuses".
- Official Report NO 4375 bis of 6 May 1996.
- Circular N⁰ 4461/412 of 21 January 1997, from the Customs and Excise Taxes Authorities on modification of customs tariffs.
- Decree from the Ministry of Commerce, Industry, Cottage Industry, Foreign Trade, N⁰ 232-95 of 27
 January 1995 specifying the list of merchandise subject to quantitative import and export
 restrictions.
- Decree from the Ministry of Foreign Trade N⁰ 97 1-96 of 15 May 1996 specifying the list of merchandise subject to quantitative export and import restrictions.
- Decree from the Ministry of Foreign Trade, External Investments and Cottage Industry N⁰ 1308-94 of 19 April 1994 specifying the merchandise subject to import and export quantitative restrictions.
- Circular 16 15 of 10 May 1994 regarding domiciliation of import instruments at authorised banks, foreign exchange office.
- Circular N^0 1633 of 1 April 1996 regarding the introduction of a foreign exchange market in Morocco, foreign exchange office.
- Circular N⁰ 1626 of 12 July 1995 regarding the introduction of foreign exchange,, accounts for exporters and Moroccan nationals living abroad, foreign exchange office.
- Draft Singapore Ministerial Declaration at the Ministerial Conference from 9-1 3 December 1996, from OMC in Singapore.

- World Bank Programme Completion Report, 3 1 March 1995.
- Programme Completion Report from the Government.
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