The Non-Sovereign and Private Sector Support Department

“A central support department for NSO activities”
Institutional context

Following the approval of the new Business Development and Delivery Model (DBDM), by the Bank’s Board of Directors, Non-Sovereign Operations are now performed by Non-Sovereign Operations (NSO) complexes and departments (Energy, Infrastructure, Agriculture, Social Services, Financial services, Industry and Trade). Each of these entities is responsible for undertaking their respective Non-Sovereign Operation activities from identification to implementation and completion.

Within this new organizational structure, a new central department is in charge of extending support to these entities during the origination and implementation phases and also responsible for the central management of the Bank’s private sector portfolio.

Who we are

The Non-Sovereign Operations and Private Sector Support Department (PINS) is a central support department for NSO-related activities. PINS mainly aims to support the nine NSO departments of the Bank to implement effective, coherent and harmonized Private Sector Operations.
We are harmonizing Private Sector Operations

Figure 1. Scope of support provided by PINS to Sector Departments
Our Mission & Functions

PINS’s mission and objectives are directly related to Non-Sovereign Operations Departments:

1. Assist Sector Departments to efficiently design and monitor NSOs, in a coherent manner, in line with the best market practices and in consistency with the Bank’s related Strategies, Policies and Guidelines, including the Bank’s Private Sector Development Strategy and Policy.

2. Manage the corporate portfolio and provide shared services to other NSO departments.
Our Business Units

The Non-Sovereign Operations and Private Sector Support Department is composed of nine Business Units.

Each of these business units that are linked to the business functions provides support and services to the nine NSO Department throughout their Non-Sovereign Operations process from identification to implementation and completion stages.
- Independent assessment of all triggers to first and subsequent disbursements
- Timely update of the asset portfolio
- Validation of waivers
- Periodic portfolio highlights
- Business portfolio reviews
- Early warning mechanism: Alert and flag potential issues on projects due to emerging developments in both the portfolio and the operating environment.
- Portfolio Analytics
- Lead the development and update norms and standards related to project monitoring (incl. supervision templates, AC follow-up templates, etc.)
- Active advice on sector departments’ business strategy, origination, pricing and Risk Adjusted Return on Capital (RAROC).
- Project supervision and monitoring oversight and quality review
- Assistance for disbursement
- Project restructuring and processing of waivers
- Project documentation management

**Shared Services**

**Corporate Portfolio Management**

- Design and update Private Sector Development (PSD) strategy and policy guidelines frameworks, standards and procedure,
- Develop framework format as standards for use by origination team across NSO ecosystem,
- Support preparation of sector and country strategy papers for enhancing NSO intervention,
- Monitor and manage Quality assurance and compliance of Non-Sovereign Operations with Bank's standards, policies and private sector objectives,
- Support of institution capacity building on the Bank’s private sector strategies and objectives.

**NSO Strategy, Policies and Guidelines**
**Achievements & Recent Outcomes**

- **NSO Portfolio**
  - 300 active projects across the Bank’s sectors of focus and in its geographic areas of operations

- **Technical Assistance support**
  - TA 70 Projects in TA for PSD Portfolio

- **Transactions support**
  - 41 NSO projects reviewed by end 2018 Q2

- **Transaction support**
  - 214 requests successfully completed and 3 portfolio projects successfully restructured

- **NSO Portfolio**
  - 20 annual supervision missions have been undertaken

- **Equity Portfolio**
  - E-front accounting module deployed & operational

- **Equity Portfolio**
  - 49 supervision missions (8XSR)

- **US $6.5 Million**
  - Total Bank Funding of TA for PSD

- **US $6.5 Million**
  - Total Bank Funding of TA for PSD
Supporting tools & Capacity building

The NSO and private sector support department has set up tools, platforms and capacity building sessions to support NSO Departments in their daily task on private sector operations.

1. The Help Desk

Investment Officers (IOs) can now send their request anytime to this hotline to have ‘on the spot’ information (in real time) regarding private sector operations information. Kindly send all requests to: PrivateSectorHelpDesk@afdb.org

2. The NSO Portal

A “One-stop” shop where Investments Officers can find or request all the necessary questions on private sector operations process, private sector trends, news and events. The business manual of the private sector is also available on this platform.

3. The TA Platform

The Technical Assistance Platform is a web-based portfolio, results monitoring and knowledge platform for technical assistance projects targeting Private Sector Development and inclusive growth.
4. Publications

Each business unit has realized various communication materials, which describe how they can support and assist NSOs during each step of a transaction.

   b. The Technical Assistance Guidelines
   c. The Structuring and Modeling brochure
   d. The Private Equity Brochure
   e. The Global Client Management Booklet

5. Structuring and Modelling platform and tools

The structuring and modelling team uses various tools and a knowledge platform:

   a. The knowledge sharing platform
   b. Financial model templates for project investment analysis
   c. Modelling tool for microeconomic appraisal

6. Capacity Building

Capacity Building program is one of the key components of the support provided for NSO and private sector activities. PINS’s business units have started organizing a series of trainings and capacity building sessions, which are targeting IOs, task managers, portfolio officers and other NSO Department staff involved in NSO project transaction.

PINS has issued a training catalogue, which presents the NSO capacity building program and provides the list of training sessions organized by PINS Department to develop and strengthen skills and capacity of NSO Departments staff.
The High 5 for transforming Africa

Light up & power Africa  Feed Africa  Industrialise Africa  Integrate Africa  Improve the quality of life for the people of Africa