Africa Investment Forum
Partner’s Meeting
16th – 17th July, 2020
THE AFRICA INVESTMENT FORUM FOUNDING PARTNERS

- African Development Bank
- Africa50
- Africa Export-Import Bank
- European Investment Bank
- Development Bank of Southern Africa
- Africa Finance Corporation
- Islamic Development Bank
- European Investment Bank
- Trade and Development Bank
The Africa Investment Forum - Changing the narrative of Africa's Investment landscape -

What is the Africa Investment Forum?
A multi-stakeholder, multi-disciplinary platform championed by the African Development Bank and its partners to accelerate the closure of Africa’s investment gaps, and ultimately transform the continent.

Vision
Africa’s premier transactional platform tilting the balance of capital towards the Continent’s critical sectors with the aim of achieving the SDGs, Agenda 2063, and the High 5s.

Objectives
- Advance projects to bankable stage
- Raise capital for bankable projects
- Accelerate the financial closure of deals
AFRICA INVESTMENT FORUM’S APPROACH

The Africa Investment Forum relies on four pillars to achieve its objectives:

1. The Platform
   - Deal origination, structuring and due diligence
   - Deal Advisory
   - Digital Platform with a live database of Private/PPP deals

2. The Market Place
   - Investor Mobilization & Engagement
   - Partners Engagement
   - Investment Roundtables
   - Investor Blast Mechanism
   - Virtual Boardrooms

3. The Market-Days
   - Boardrooms
   - Public Sessions
   - Business-to-Business (B2B) Meetings
   - Entrepreneur (Start-ups) Pitching Sessions
   - Deal Gallery

4. The Deal Tracker
   - Review of Boardrooms’ outcomes
   - Periodic update meetings with Project Sponsors
   - Investor engagement
   - Portfolio management and reporting
AFRICA INVESTMENT FORUM MARKET DAYS 2019 - KEY STATISTICS

OVERALL PARTICIPATION
- 2,291 participants
- 4 Heads of State/Government (Ghana, Mozambique, Rwanda, South Africa)
- 101 countries represented
- 698 Investor Participation

BOARDROOMS
- 57 deals discussed in boardrooms
- USD 67.7 bln (Value of deals discussed in Boardrooms)
- 25 countries with deals, 7 multinational and 3 regional deals
- USD24.6 bln (Size of largest deal - LNG project, Mozambique)

MARKETPLACE AND NETWORKING
- 400 official bilateral meetings including curated marketplace B2B conversations
- 31 deals valued at USD 5.2 bln curated for Marketplace B2Bs
- 16 start-up pitches seeking to raise USD76.4 mln
- 6,591 connection requests that were sent through the App
- 61 deals valued at USD 27.7 bln displayed on the Marketplace Deal Gallery

PUBLIC SESSIONS, ANNOUNCEMENTS AND MEDIA
- 19 public sessions, 22 press conferences
- Over 2,500 news articles and pick ups; 1.82 million estimated coverage
- 1.3 million Twitter impressions
- 16,807 profile visits and 4,079 new followers
- 56,000 visitors to the Africa Investment Forum website during registration season
## PROGRESS TREND - AIF 2019 vs. 2018

<table>
<thead>
<tr>
<th>METRICS</th>
<th>2018</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>NUMBER OF PARTICIPANTS</strong></td>
<td>1,943</td>
<td>2291</td>
</tr>
<tr>
<td><strong>HEADS OF STATE / GOVERNMENT PRESENT</strong></td>
<td>8</td>
<td>4</td>
</tr>
<tr>
<td>(Ethiopia, South Africa, Ghana, Guinea, Rwanda, Senegal, Cameroon, Nigeria)</td>
<td></td>
<td>(Ghana, Mozambique, Rwanda, South Africa)</td>
</tr>
<tr>
<td><strong>BOARDROOM DEALS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>NUMBER</td>
<td>63 deals</td>
<td>57 deals</td>
</tr>
<tr>
<td>VALUE</td>
<td>USD 46.9 billion</td>
<td>USD 67.7 billion</td>
</tr>
<tr>
<td><strong>INVESTMENT INTEREST SECURED FOR:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>49 deals worth USD 38.7 billion</td>
<td></td>
<td>52 deals worth USD 40.1 billion</td>
</tr>
<tr>
<td><strong>NUMBER OF PUBLIC SESSIONS</strong></td>
<td>28</td>
<td>19</td>
</tr>
<tr>
<td>TOTAL</td>
<td>14</td>
<td>5</td>
</tr>
<tr>
<td>PLENARY</td>
<td>14</td>
<td>14</td>
</tr>
<tr>
<td>SESSION</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>START-UPS MARKETPLACE PITCHES</strong></td>
<td>Nil</td>
<td>16</td>
</tr>
<tr>
<td><strong>PRESS CONFERENCES AND ANNOUNCEMENTS</strong></td>
<td>19</td>
<td>22</td>
</tr>
<tr>
<td><strong>OFFICIAL BILATERAL MEETINGS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>BILATERAL ROOM MEETING REQUESTS</td>
<td>169</td>
<td>369</td>
</tr>
<tr>
<td>CURATED MARKETPLACE B2BS</td>
<td>Nil</td>
<td>31</td>
</tr>
<tr>
<td><strong>NUMBER OF ACTIVE USERS ON THE MOBILE APP</strong></td>
<td>1,122</td>
<td>1,847</td>
</tr>
<tr>
<td><strong>CONNECTION REQUESTS ON THE MOBILE APP</strong></td>
<td>1,383</td>
<td>6,591</td>
</tr>
</tbody>
</table>
THE AFRICA INVESTMENT FORUM DEAL TRACKER

Post-AIF Deals Tracker

- In January 2019, the Africa Investment Forum launched an investment tracker to monitor investors’ commitments made at AIF2018 Boardrooms, with the goal of establishing a clear path to financial closure.
- In May 2019, the Mid-year Investment Tracker was launched to take stock of Boardroom transactions’ progress.
- Working with AIF Partners to ensure that new deals feed into our respective pipelines, and additional investors are crowded in.
- Established methodology to capture the “degree of deal closure” based on achieved milestones.

Investment Tracker Activities

1. Review Boardroom Outcomes / Matrix of investor interest
2. Monthly conversations with Project Sponsors for Post-Boardroom Updates
3. Continuous engagement with existing and new investors to fast-track progress
4. Portfolio management and reporting

Achieve Deal Closure

Throughout the tracker phase, the Africa Investment Forum provides continuous engagement with lenders/investors/sponsors, advisory support & deal structuring, unblocking bottlenecks, and addressing residual bankability gaps.
<table>
<thead>
<tr>
<th>PROJECT / COUNTRY</th>
<th>VALUE (USD MILLION)</th>
<th>DEAL CLOSURE STATUS</th>
</tr>
</thead>
<tbody>
<tr>
<td>AFRICAN INFRASTRUCTURE INVESTMENT FUND - AIIF3 (Multinational)</td>
<td>500</td>
<td>The project achieved final close in May 2019 with USD 320 Million in capital commitments.</td>
</tr>
<tr>
<td>African Guarantee Fund for SMEs (Multinational)</td>
<td>175</td>
<td>The Fund secured USD 179 Million approvals for its 1st close of USD 175 Million (in excess of USD 4 Million).</td>
</tr>
<tr>
<td>Gabiro Agri-Business Hub Phase 1 (Rwanda)</td>
<td>69</td>
<td>The Project’s ask (financing for the USD 69 Million public tranche) was met in excess of USD 1 Million.</td>
</tr>
<tr>
<td>BEEF AGROPROCESSING PROJECT (South Africa)</td>
<td>350</td>
<td>The Project secured the full equity investment in 2019.</td>
</tr>
<tr>
<td>LOMÉ NEW THERMAL POWER PLANT (Togo)</td>
<td>130</td>
<td>Achieved final close in November 2019 with FCFA 65.4 billion in commitments.</td>
</tr>
<tr>
<td>COCOBOD (Ghana)</td>
<td>600</td>
<td>The project achieved final close with an excess of USD 62 Million.</td>
</tr>
<tr>
<td>ALITHEIA IDF FUND Multinational (Mauritius, S.A, Lagos)</td>
<td>100</td>
<td>Achieved 1st close on November 2019 and a 2nd close of USD 75 million in April 2020.</td>
</tr>
<tr>
<td>FACILITY FOR ENERGY INCLUSION (Multinational)</td>
<td>259</td>
<td>Off-grid: achieved closing of USD 100 M. On-grid: achieved first closing of USD 159 M. The Fund is seeking for USD 141 M additional funding for 2nd and final closing.</td>
</tr>
</tbody>
</table>

TOTAL 2,183
The AIF portfolio comprises **118 Boardroom deals** convened from the 2019 and 2019 Market-Days. These deals have a total value of **USD 112.8 Billion** and are subdivided into four (4) Segments:

### CLOSED DEALS
- 8 Projects
- USD 2.183 billion
- Deals which have exited the AIF’s portfolio
- Fully secured all investment approvals
- Fulfill the conditions outlined in the AIF Deal Closure indicators.

### ACTIVE DEALS
- 96 Deals
- USD 87,206 Billion
- Actively being tracked
- Classified in three (3) progressive categories of advancing to bankable stage, capital raising, and accelerating to financial close
- Advancements in each deal are captured across deal stages.

### INACTIVE/ON HOLD DEALS
- 5 Projects
- USD 11,535
- Deals which are being monitored, but do NOT feature in analysis of the AIF portfolio
- Fulfill the “AIF’s conditions for placing deals On Hold”

### DROPPED DEALS
- 9 Projects
- USD 13,802
- Deals which do NOT feature in the AIF portfolio, and are NOT currently being tracked by the AIF

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*Data provided is as at June 2020 and subject to change*
**AIF DEAL TRACKER – ACTIVE PORTFOLIO**

**AIF 2018 and 2019 ACTIVE PORTFOLIO CATEGORIES**

- **Advance to Bankability**
  - 41 deals
  - USD 44.7 billion

- **Capital Raising**
  - 48 deals
  - USD 15.4 billion

- **Accelerate to Financial closure**
  - 7 deals
  - USD 27.04 billion

**DEAL TRACKER STAGES**

1. **Advance to Bankability**
   - Deals in this category have demonstrated bankability to enable capital raising from lenders, investors, grant providers and underwriters. They are categorized in the following stages:
     - Pre-concept
     - Project conceptualization
     - Project Preparation & Feasibility
     - Deal / Transaction Structuring

2. **Capital Raising**
   - Deals in this category possess residual bankability gaps that require advisory support and project preparation funding to advance to the next stage of capital raising. They are categorized in the following stages:
     - Funding
     - De-risking and Blending
     - Due Diligence

3. **Accelerate to Financial closure**
   - Deals in this category have progressed significantly towards deal closure with 80% of capital secured in investment approvals.
     - Value of financing secured out of the total Deal Value

*Data provided is as at June 2020 and subject to change*
AIF 2020 DEAL ORIGINATION TARGETS AND SOURCES

**Targets**

- Number of AIF 2020 Boardroom Deals: 56
- Target Value of Project for Boardroom: USD 65 - 70 billion
- Investment approvals secured: 85%

**How to execute**

- Core Partners Origination Drive: 11 deals
- Institutional Partners: 5 deals
- One Bank – Sectors and Regions Deal Origination Drive: 27 deals
- PAIF External Origination Drive: 13 deals

*Subject to change based on final numbers*
ENGAGING WITH THE AFRICA INVESTMENT FORUM: (1) PARTNERSHIPS AND SPONSORSHIPS

PARTNERSHIPS

- **FOUNDING PARTNERS**: Institutions that joined the Africa Investment Forum at its inception (2018).
- **INSTITUTIONAL PARTNERS**: Institutions with shared vision with the Africa Investment Forum and keen to join the platform after its inception.
- **KNOWLEDGE PARTNERS**: Institutions and Entities, with common purpose with the Africa Investment Forum, in generating valuable knowledge products and services.
- **MEDIA PARTNERS**: Media outfits with valuable content and outreach that contribute and align with the objectives of the Africa Investment Forum.

SPONSORSHIPS

- **PLATINUM SPONSOR**: Sponsors of the Africa Investment Forum during its Market-days (3 Days event) in a particular year. 
  Information on sponsorship packages available to interested parties.
- **GOLD SPONSOR**: Sponsors of the Africa Investment Forum during its Market-days (3 Days event) in a particular year. 
  Information on sponsorship packages available to interested parties.
- **SILVER SPONSOR**: Sponsors of the Africa Investment Forum during its Market-days (3 Days event) in a particular year. 
  Information on sponsorship packages available to interested parties.
ENGGAGING THE AFRICA INVESTMENT FORUM: (2) DEAL ONBOARDING & PROCESSING

1. Origination
- Deal Teaser submitted to AIF
- Exploratory calls with project sponsors
- NDA execution

2. Evaluation
- Key project documents are submitted to AIF
- Bankability assessment is conducted
- KYC / IDD checks are conducted
- Boardroom & Marketplace (Deal Gallery, B2Bs) allocation

3. Feedback & Onboarding
- Evaluation outcome is communicated to project sponsors
- Deals qualifying for Boardrooms receive a Boardroom Pack
- Sponsors submit complete Boardroom Pack

4. Investor Matchmaking
- Select Boardrooms Deals participate in the AIF Investor Blast mechanism;
- Boardroom participation is confirmed

5. AIF Market-Days
- Deals gain exposure to investors via:
  - Boardroom Sessions
  - Curated B2B Meetings with investors
  - Deal Gallery display
  - Entrepreneurial/SMEs Track

6. Deal Tracking & Acceleration
- Monthly update meetings with sponsors and investors
- AIF provides deal advisory on deals where required
- Closed deals are showcased on media platforms and at AIF fora

**Investment Roundtables:** all year round meetings designed to match global and local investors (including the AfDB) with deals of interest
ENGAGING THE AFRICA INVESTMENT FORUM: 
(3) AIF DEAL TRACKER UPDATE–ACTIVE DEALS

**Innovation**

**PAPER MACHINE PROJECT - ALGERIA**

**Description**
The construction of Africa's largest paper machine plant and collection site to produce 350'000 recycle tons of waste paper per year

**PROJECT INFORMATION**

<table>
<thead>
<tr>
<th>Costs</th>
<th>USD 250 Million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ask</td>
<td>USD 195 Million</td>
</tr>
<tr>
<td>Jobs</td>
<td>800 direct and 7200 indirect</td>
</tr>
<tr>
<td>Development Impact</td>
<td></td>
</tr>
<tr>
<td>Foster industrial development and advanced technology transfer (waste management) to local SMEs</td>
<td></td>
</tr>
<tr>
<td>Recycle over 300k tons of wastepaper yearly</td>
<td></td>
</tr>
<tr>
<td>Import substitution - Local production of ~55% of national demand for paper by 2024</td>
<td></td>
</tr>
</tbody>
</table>

**Blended Finance Structure** - A STAR TEXTILE PROJECTS

**Description**
West Africa’s largest cotton industrial complex for the processing of cotton fibers into finished and semi-finished products for regional and global markets.

**PROJECT INFORMATION**

<table>
<thead>
<tr>
<th>Costs</th>
<th>USD 362 Million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ask</td>
<td>USD 101.7 Million</td>
</tr>
<tr>
<td>Jobs</td>
<td>11,500 direct jobs and 50,000 indirect jobs;</td>
</tr>
<tr>
<td>Development Impact</td>
<td></td>
</tr>
<tr>
<td>Export, import substitution, and regional integration</td>
<td></td>
</tr>
<tr>
<td>Generate fiscal revenues and forex earning,</td>
<td></td>
</tr>
<tr>
<td>Innovative blended finance structure: Debt (DFIs), Equity (Institutional investors, State Fund with 50% being sought from local private sector and Funds)</td>
<td></td>
</tr>
</tbody>
</table>
Description
Production of non-fuel ethanol [industrial solvents, medical, beverages and cosmetics] from corn and other crops. Excess agricultural capacity will be sold in the local market.

**PROJECT INFORMATION**

<table>
<thead>
<tr>
<th>Costs</th>
<th>USD 254 Million</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ask</td>
<td>USD 200 Million</td>
</tr>
<tr>
<td>Jobs</td>
<td>2551 direct</td>
</tr>
<tr>
<td>Development Impact</td>
<td></td>
</tr>
<tr>
<td>o Innovative blended finance structure Debt (DFIs and Local Banks), Equity (non traditional investors and PE funds), sovereign guarantee</td>
<td></td>
</tr>
<tr>
<td>o Multiple revenue streams: Agricultural activity, Industrial activity, and Energy</td>
<td></td>
</tr>
<tr>
<td>o Creation of an export stream and forex earnings</td>
<td></td>
</tr>
<tr>
<td>o Up to 40 million liters will be reserved for the local market to offset imports</td>
<td></td>
</tr>
</tbody>
</table>
AFRICA INVESTMENT FORUM UNIFIED RESPONSE TO COVID-19

Partner’s Meeting
16th & 17th July, 2020
COVID-19 & the African Economy
Topline Messages

The current health and unfolding economic crisis stemming from the Covid-19 pandemic is disrupting the **Public** and the **Private** sector, as well as millions of people’s livelihoods across Africa.

### Headwinds

- An imminent global recession with a projected U-shaped recovery.
- African economies are set to contract for the first time in 25 years (projected real GDP contraction of 3.4%).
- Estimated reduction of 30 – 40% in foreign direct investment (FDI) and remittances in 2020.
- Global slowdown in demand for commodities (Africa supplies 60% of global raw materials).
- Supply chain disruptions

### Tailwinds

- Increasing interest in health sector investments.
- Resurgence of the debate on industrializing Africa.
- Opportunity to accelerate Africa’s digital revolution.
- Energy demand remains latent and is likely to spike quickly as lockdown eases.
- Infrastructure demand fundamentals remains - the pandemic has created the urgency to accelerate investments in Africa’s infrastructure opportunities
<table>
<thead>
<tr>
<th>Institution</th>
<th>Initiative</th>
<th>Commitment (USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>African Development Bank Group (AfDB)</strong></td>
<td>COVID-19 Crisis Rapid Response Facility (CRF)</td>
<td>USD 10 Billion</td>
</tr>
<tr>
<td></td>
<td>Fight COVID-19 Social Bond</td>
<td>USD 3 Billion</td>
</tr>
<tr>
<td></td>
<td>Emergency Assistance Grant to Support COVID-19 Response</td>
<td>USD 2 Million</td>
</tr>
<tr>
<td></td>
<td>Global Community of Practice (G-CoP) on COVID-19 Response Strategies</td>
<td>N/A</td>
</tr>
<tr>
<td></td>
<td>Preparation of full-fledged strategies for Africa’s Quality Health Infrastructure Support and Pharmaceutical Industry Support</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>African Export-Import Bank (Afreximbank)</strong></td>
<td>Pandemic Trade Impact Mitigation Facility (PATIMFA)</td>
<td>USD 3 Billion (net disbursement)</td>
</tr>
<tr>
<td></td>
<td>Collaboration with UNECA to finance African businesses involved in the manufacture of Covid-19 related supplies.</td>
<td>USD 200 Million (sub-set of the PATIMFA facility)</td>
</tr>
<tr>
<td></td>
<td>Grant funding for COVID-19 mitigation responses (Recipients thus far include AU COVID-19 Response Fund, African Center for Disease Control (Africa CDC)</td>
<td>USD 3 Million</td>
</tr>
<tr>
<td><strong>Africa50</strong></td>
<td>COVID-19 Relief Support Initiative to support continent-wide initiatives</td>
<td>USD 800,000</td>
</tr>
<tr>
<td><strong>Africa Finance Corporation (AFC)</strong></td>
<td>N500 million to the Central Bank of Nigeria Private Sector Coalition</td>
<td>USD 1.28 Million</td>
</tr>
<tr>
<td><strong>Development Bank of Southern Africa (DBSA)</strong></td>
<td>R150 million COVID-19 Related Interventions</td>
<td>USD 8.2 Million</td>
</tr>
<tr>
<td><strong>European Investment Bank (EIB)</strong></td>
<td>€ 5.2 billion COVID-19 comprehensive response outside the EU</td>
<td>USD 381 Million</td>
</tr>
<tr>
<td></td>
<td>EIB / World Health Organization (WHO) Partnership</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Islamic Development Bank (IsDB)</strong></td>
<td>USD 2.3 billion Strategic Preparedness and Response Plan (SPRP) for COVID-19.</td>
<td>USD 2.3 Billion</td>
</tr>
<tr>
<td><strong>Trade and Development Bank (TDB)</strong></td>
<td>Special Initiatives (COVID-19 Response Plan)</td>
<td>N/A</td>
</tr>
</tbody>
</table>
The Crisis Calls for a Unified Response

The proposal is for AIF Partners to adopt a collective approach across the following 3 recommendations:

1. Prioritize the Funding of Quick-win Projects
   - 15 unique projects identified for funding consideration
   - Cumulative value of USD 3.79 billion
   - 5 relevant sectors
   - 11 countries

2. Organize Virtual Investment Roundtables and Webinars
   - Convene leading public and private sector experts in a virtual marketplace
   - Opportunity to provide continent-wide thought leadership on responding to Covid-19

3. Accelerate the establishment of a secondary infrastructure market
   - Leverage Partners’ expertise in infrastructure funding to create suitable products for institutional investors
   - Leverage the AIF’s universe of investors and portfolio of deals to create a matchmaking function.
## AIF Unified Covid-19 Response: Select Deals for Priority Consideration

<table>
<thead>
<tr>
<th>N#</th>
<th>Sector</th>
<th>Country</th>
<th>Project Name</th>
<th>Project Value (USD M)</th>
<th>Project’s Ask</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Agriculture &amp; Agro-processing</td>
<td>Angola</td>
<td>Project Dairy Milk</td>
<td>50.2</td>
<td>Equity</td>
</tr>
<tr>
<td>2</td>
<td></td>
<td>Angola</td>
<td>Project Integrated Farm &amp; Meat Processing</td>
<td>254</td>
<td>Trade Finance Senior Debt</td>
</tr>
<tr>
<td>3</td>
<td></td>
<td>Burkina Faso</td>
<td>Project Cotton Complex</td>
<td>362</td>
<td>Debt financing</td>
</tr>
<tr>
<td>4</td>
<td></td>
<td>South Africa</td>
<td>Project Food Emporium</td>
<td>300</td>
<td>Debt</td>
</tr>
<tr>
<td>5</td>
<td>Energy</td>
<td>Nigeria</td>
<td>Project Integrated Power</td>
<td>514</td>
<td>Strategic partners; Commercial lenders; Guarantee.</td>
</tr>
<tr>
<td>6</td>
<td></td>
<td>Angola</td>
<td>Project Specialist Hospital</td>
<td>60</td>
<td>Debt</td>
</tr>
<tr>
<td>7</td>
<td></td>
<td>Cameroun</td>
<td>Project Teaching Hospital</td>
<td>40</td>
<td>Debt</td>
</tr>
<tr>
<td>8</td>
<td>Health</td>
<td>Cote d'Ivoire</td>
<td>Project Pharmaceutical Plant</td>
<td>35</td>
<td>Debt</td>
</tr>
<tr>
<td>9</td>
<td></td>
<td>Ghana</td>
<td>Project Specialist Hospital</td>
<td>96</td>
<td>Strategic Partner</td>
</tr>
<tr>
<td>10</td>
<td></td>
<td>Kenya</td>
<td>Project Vaccine Plant</td>
<td>30</td>
<td>Debt</td>
</tr>
<tr>
<td>11</td>
<td></td>
<td>Nigeria</td>
<td>Project Telemedicine</td>
<td>30</td>
<td>Debt</td>
</tr>
<tr>
<td>12</td>
<td></td>
<td>Nigeria</td>
<td>Project Vaccine Manufacturing Plant</td>
<td>50</td>
<td>Debt</td>
</tr>
<tr>
<td>13</td>
<td>ICT &amp; Telecoms</td>
<td>Egypt</td>
<td>Project Telecom Expansion</td>
<td>1,500</td>
<td>Debt</td>
</tr>
<tr>
<td>14</td>
<td></td>
<td>Rwanda</td>
<td>Project Technology Park</td>
<td>400</td>
<td>Strategic Partner</td>
</tr>
<tr>
<td>15</td>
<td>Industrial &amp; Trade</td>
<td>Mozambique</td>
<td>Project Cotton Yarns</td>
<td>70</td>
<td>Loan Facility</td>
</tr>
</tbody>
</table>

**Total (USD M):** 3,791
## Select Deals: Snapshot of Investment Readiness by Sector

<table>
<thead>
<tr>
<th>Sector</th>
<th>Advance to Bankable Stage</th>
<th>Capital Raising</th>
<th>Accelerate to Financial Close</th>
<th>Total Deals by Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture &amp; Agro-processing</td>
<td>Nil</td>
<td>4 deals valued at USD 966.2 million</td>
<td>Nil</td>
<td>4 agriculture sector deals valued at USD 966.2 million</td>
</tr>
<tr>
<td>Energy</td>
<td>Nil</td>
<td>Nil</td>
<td>1 deal valued at USD 514 million</td>
<td>1 energy sector deal valued at USD 514 million</td>
</tr>
<tr>
<td>Health</td>
<td>40 deals valued at USD 216 million</td>
<td>3 deal valued at USD 125 million</td>
<td>Nil</td>
<td>6 health sector deals valued at USD 341 million</td>
</tr>
<tr>
<td>ICT &amp; Telecoms</td>
<td>Nil</td>
<td>2 deals valued at USD 1.9 billion</td>
<td>Nil</td>
<td>2 ICT &amp; Telecoms sector deals valued at USD 1.9 billion</td>
</tr>
<tr>
<td>Industrial &amp; Trade</td>
<td>Nil</td>
<td>1 deal valued at USD 1.24 billion</td>
<td>Nil</td>
<td>1 Industrial &amp; Trade sector deal valued at USD 70 million</td>
</tr>
<tr>
<td><strong>Total Deals by AIF Portfolio Stages</strong></td>
<td>4 deals valued at USD 216 million requiring financing to address bankability gaps</td>
<td>10 deals valued at 3.15 billion identified for capital raising</td>
<td>1 deal valued at USD 514 million recording significant progress towards deal closure</td>
<td></td>
</tr>
</tbody>
</table>