REQUEST FOR EXPRESSIONS OF INTEREST FROM INDIVIDUAL CONSULTANTS

ENERGY SECTOR ANALYSIS - CONSULTANT (LOCAL)

Brief description of the Assignment: The African Development Bank is recruiting an Individual Consultant (local) to support the origination, structuring, and execution of energy projects in Nigeria.

Department issuing the request: RDNG/PESD

Place of assignment: Abuja, Nigeria

Duration of the assignment: 6 months

Tentative Date of commencement: 1st April, 2020

Deadline for applications: 19th March, 2020

Applications or requests for clarification are to be submitted by email to RDNG Recruitment Mailbox (recruit_rdng@afdb.org) with copy to Mr Chigoziri EGERUOH, (c.egeruoh@afdb.org).

DETAILED TERMS OF REFERENCE

BACKGROUND

The African Development Bank (AfDB) is the premier multilateral development finance institution fostering economic growth and social progress in Africa. The AfDB’s primary goal is to reduce poverty and improve living standards by mobilizing resources in and outside Africa, and providing financial and technical assistance for development projects and programs in Africa.

The AfDB’s New Deal on Energy for Africa is a partnership-driven effort with the aspirational goal of achieving universal access to energy in Africa by 2025. One of the critical drivers to enable this goal will be to strengthen energy policy, regulation and sector governance across Africa. This involves supporting and providing leadership in the establishment of appropriate energy policies and clear, predictable and transparent regulatory frameworks to ensure financial sustainability of the sector and mobilize private investments.

Nigeria is one of the biggest economies in Africa with a fast-growing population of about 170 million inhabitants. Power has been identified as a critical driver and engine for growth across
the continent, and as one of the African Development Bank (AfDB)’s high 5 priorities\(^1\). Nigeria is desperately short of grid delivered electricity, with a significant and growing gap between electricity demand and supply.

As the leading Development Bank on the continent, the AfDB is well positioned to assist the Nigerian government in resetting the power sector back on to a sustainable path. The Bank’s interventions in the power sector are aimed at improving connectivity and access to electricity in urban and rural areas.

**CONTEXT**

The Nigeria Country Department (RDNG) is the Bank’s regional hub for Nigeria, responsible for coordinating the development operations of the Bank and promotes policy dialogue and advocacy between the Bank, the Government and other stakeholders in the country. Power and Energy is a priority sector to the Nigeria Country Department (RDNG) portfolio, appreciating that power is a critical enabler of the country’s economic development. The Bank is assisting the Nigerian government in addressing the challenges in the power sector by implementing a range of initiatives and programs, providing advisory support, technical assistance and financial support.

The Power Utilities Division of the Power Systems Development department is responsible for supporting Regional Member Countries, to develop and improve their power utilities to deliver the on-grid targets of Light-up & Power Africa. The Department also contributes to providing deep sectoral expertise while overseeing technical quality of power projects (sovereign and non-sovereign operations).

Considering the above, the Bank is requesting the services of an Energy Sector Analysis and Project Design Consultant to support the execution of work program and activities relevant to the energy sector analysis and Project design in Nigeria, while coordinating the energy portfolio in Nigeria.

**SCOPE OF WORK**

The consultant’s primary responsibilities will be to provide support to the Nigeria Country Department’s activities related to the Energy Sector portfolio in coordination with the Power Utilities Division of the Power Systems Development Department (PESD). Under the general guidance of the Country Operations Manager and the Division Manager Power Utility Division (PESD.2) of the Power sector development Directorate (PESD), and under the direct supervision of the Chief Power Engineer (Power Sector Reforms), the Consultant will perform the following tasks:

- Follow up on energy sector development in the county and risk analysis of energy projects under development.
- Help build and maintain strong relationships with clients, especially, power utilities, power pools, power development institutions, energy sector regulators, development partners, and government officials to enhance development and execution of specific investment projects; including developing and providing targeted technical assistance and capacity building.

---

\(^1\) The high 5s are Light up and Power Africa, Feed Africa, Industrialize Africa, Integrate Africa, and Improve the Quality of Life of Africa’s People.
• Participate in due diligence of Energy projects being considered for financing by the Bank in Nigeria, including but not limited to: review agreements of sector participants and evaluate bankability of assigned projects as per the Bank’s policies and procedures
• Assist in Portfolio management of projects as the portfolio for the energy sector in Nigeria expands.
• Participate in the planning and execution of missions for project identification, fact-finding and appraisal of energy projects in Nigeria especially in Power Distribution and transmission sector of Nigeria.
• Support the preparation and delivery of economic and sector analytical work related to the development of national and regional power systems, and the transformation of utilities as well as country reports and or documents.
• Participate in the due diligence and negotiation of Energy projects
• Perform any other duty assigned by the Division Manager or the Country Operations Manager.

SELECTION CRITERIA

The Bank is looking for a proactive candidate who is committed and driven to deliver quality outputs. The key selection criteria for this position are:

a) A minimum of an MBA degree or Master’s degree in Engineering/Energy Economics. A Financial degree/ Modelling experience will be an added advantage.
b) At least eight (6) years’ experience in project and/or structured finance within a corporate and/or investment bank, consulting firm, transaction advisory firm, development finance institution, or well-known industry leader with a track record in the delivery of energy infrastructure projects, including in developing or emerging countries. Must have proven knowledge of and working experience in the Power sector in Nigeria with at least 3 years dedicated support to the network industries (transmission and/or distribution).
c) A clear understanding of the distribution and transmission sector and regulatory undertone in Nigeria is essential. Must demonstrate a clear understanding of the MYTO Model and other regulatory frameworks.
d) Must also possess the following skills at the minimum:
• Superior client relationship skills and capacity to deliver high quality work within deadlines;
• Power sector Distribution/transmission investment analysis and support especially in de-regulated power sector.
• Excellent tariff and investment analysis skills including tariff/ Investment modelling for power distribution and transmission.
• Experience with Power distribution regulatory analysis and network support.
• Working language: Excellent English speaking and writing skills;
• Communications, organization, research and report writing skills;
• Competence in the use of standard Microsoft Office applications (Word, Excel, Access, PowerPoint); Good understanding of power sector models like PSS/E, Digisilent will be an added advantage.
• Autonomy, drive and adaptability.

I. Contract Duration and location of the assignment

The contract with the selected candidate will commence at the completion of the selection process, upon its signing and lasts for a period of six months renewable based on satisfactory performance. The duty station for the assignment is Abuja, Nigeria and may require missions outside Abuja and Nigeria. A detailed work program will be agreed upon with the Power Utilities Division of the Power Systems Development department (PESD) Manager and the Country Operations Manager of RDNG on commencement of the assignment.

II. Remuneration

The proposed remuneration will be defined based on the candidate’s financial proposal in compliance with the Bank’s established remuneration scale considering requisite qualifications and experience.

III. APPLICATION AND EVALUATION PROCESSES

Interested candidates are required to express their interest by submitting their CVs detailing their qualification and experiences in the format in Appendix I to the email addresses provided above by 17:00 Hrs. GMT on Thursday, 19 March 2020 and indicate “Individual Consultant Services – Energy Sector Analyst Consultant” in the subject.

The prospective consultants’ expression of interest will be evaluated based on the following criteria:

i. General qualification and suitability for the task to be performed 35%

ii. Experience in specific assignments described in the TOR 40%

iii. Experience with international organizations 5%

iv. Language Proficiency 5%

v. Knowledge of the African Region, and Nigeria in particular 15%

Only consultants who will score more than 70% can be considered for the next step and be invited to submit financial proposals.
Appendix I

Curriculum Vitae Format

Title of the Assignment:
Department:
Surname: First Name:
Birth Date: Nationality:
Address: Country:
Telephone: E-mail:

Are any of your family members (spouse/partner, father/mother, Brother/sister, Son/daughter, etc.° employed in the African Development Bank?

<table>
<thead>
<tr>
<th>Name</th>
<th>Relationship</th>
<th>Organisation Unit</th>
<th>Place of Assignment</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Language Level</th>
<th>Read</th>
<th>Written</th>
<th>Spoken</th>
</tr>
</thead>
<tbody>
<tr>
<td>English</td>
<td>Fair</td>
<td></td>
<td>Fair</td>
</tr>
<tr>
<td></td>
<td>Good</td>
<td></td>
<td>Good</td>
</tr>
<tr>
<td></td>
<td>Excellent</td>
<td>Excellent</td>
<td>Excellent</td>
</tr>
<tr>
<td>French</td>
<td>Fair</td>
<td></td>
<td>Fair</td>
</tr>
<tr>
<td></td>
<td>Good</td>
<td></td>
<td>Good</td>
</tr>
<tr>
<td></td>
<td>Excellent</td>
<td>Excellent</td>
<td>Excellent</td>
</tr>
<tr>
<td>Other (specify)</td>
<td>Fair</td>
<td></td>
<td>Fair</td>
</tr>
<tr>
<td></td>
<td>Good</td>
<td></td>
<td>Good</td>
</tr>
<tr>
<td></td>
<td>Excellent</td>
<td>Excellent</td>
<td>Excellent</td>
</tr>
</tbody>
</table>

Key Qualifications:

Please provide (i) a summary of your experience and training highlighting the most relevant for the proposed assignment, and (ii) the responsibilities which you exercised. Utilise one half-page maximum.

Education (University Level and above only):

<table>
<thead>
<tr>
<th>Name of University - City - Country</th>
<th>Period</th>
<th>Diploma Obtained</th>
<th>Main Topic / Major</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>From</td>
<td>To</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Yes ☐ No ☐
If « Yes », the following data must be provided

Language Level

Read

Written

Spoken

London
### Professional Training:

<table>
<thead>
<tr>
<th>Name of Training Institution - City - Country</th>
<th>Type of Training</th>
<th>Period</th>
<th>Certificates or Diploma Obtained</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>From</td>
<td>From</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Employment Record:

Begin with your most recent employment. For each job since your Master Degree achievement, please indicate:
- Name of the Employer
- Type of Activity/Business of the Employer
- Title / Function
- Place of Employment
- Brief Description (three lines maximum) of main accomplishments and responsibilities

### Reference:

Please indicate the name and address of three persons with no family relationship with yourself, familiar with your character and titles.

I hereby certify that the responses which I provided above are all, to the best of my knowledge, true, complete and accurate. I acknowledge that an inaccurate statement or essential omission in a personal declaration or another document required by the African Development Bank might result in the rejection of my application, termination of my Contract or any other administrative sanction by the Bank. The African Development Bank may verify any statements which I made in this application.

Date: ____________

Signature: