REQUEST FOR EXPRESSIONS OF INTEREST

African Development Bank

Individual Long-term Consultant for the Alliance for Rural Electrification (ARE)

(ARE Lead for Africa)

Expressions of interest are being requested for an Individual Long-term Consultant Position

1. The African Development Bank (AfDB) invites eligible consultants to indicate their Interest in providing services to support the Alliance for Rural Electrification in the mobilization of the European and African project developer communities for decentralized investments and operations in Africa. The Alliance for Rural Electrification is an international business association that promotes a sustainable decentralized renewable energy industry for the 21st century, activating markets for affordable energy services, and creating local jobs and inclusive economies. ARE enables improved energy access through business development support for more than 150 Members along the whole value chain for off-grid technologies.

Within the Renewable Energy and Energy efficiency Department and under the overall supervision of the Director of PERN and the ARE office head, the ARE Lead for Africa has the strategic responsibility to further develop ARE’s presence and relevance in Africa, through increased Membership from businesses from and working in Africa, in line with the ARE strategy and in close consultation with the ARE Secretariat. The consultant will be based at the Bank’s headquarters in Abidjan.

2. The services to be provided under the assignment include:

• **Position ARE in Africa and federate the private sector working on rural electrification.** Such activities shall include:

  ✓ Establish the ARE Lead for Africa in Abidjan;
  ✓ Attract businesses from and working in Africa to become ARE Members or partners;
  ✓ Develop ad-hoc support cooperation agreements (e.g. with African RE business associations);
  ✓ Participation in relevant industry and policy events; ¹
  ✓ Lead the development of a 3-year strategy for the ARE Africa Desk.

• **Investment promotion and private sector development** initiatives, where relevant in close cooperation with key regional stakeholders (e.g. EACREEE, ECREEE, SACREEE and CLUB ER). Such activities shall include:

  ✓ Setting up and contributing to future Off-Grid Investment Fora, e.g. focusing on an African region like West, East for the Sahel, and/or a specific country. Such an event brings together decentralised renewable energy practitioners and financiers, shares knowledge by demonstrating innovative and sustainable technologies and to increase investments in the sector;

  ✓ Advisory and business development support on the AfDB’s flagship Desert to Power initiative, with a particular focus in attracting and supporting private developers and investors;

¹ Subject to available funding.
Support in pipeline identification and development for AfDB-sponsored initiatives such as the Sustainable Energy Fund for Africa (SEFA), Facility for Energy Inclusion (FEI) and DESCO Programme.

- **Capacity building** towards local authorities, providing policy, regulatory, technical and financial advice and trainings to governments and hereby support enabling environment for private sector in decentralised renewable energy throughout Africa. This shall be done through:
  - Dedicated training sessions of one or several days (as done e.g. during the AfDB-ARE training to the Burkina Faso authorities in 2019), and/or;
  - Setting up or contributing to regional strategic political dialogues on energy access, in the region, to encourage knowledge-sharing between countries energy administrations, rural electrification agencies and relevant ministries across borders.

- **Knowledge development** and management, as well as raising awareness, on key sector topics, for instance:
  - Industry recommendations to address key rural electrification sector issues, such as business enabling policies and regulations, access to finance (e.g. on result-based financing, de-risking schemes, smart grants, tailored support schemes to support the project development cycle);
  - Research and documentation of best practices, lessons learnt on innovative rural electrification ventures, productive use & sector coupling, reinforcement of nexus between energy and other sectors such as water, agriculture, health, connectivity, retail/FMCG and humanitarian operations (e.g. by facilitating case study work through collaborations with universities and research institutes).

- Other initiatives as required.

3. Interested Consultants shall provide information on their qualifications and experience demonstrating their ability to undertake this assignment (documents, reference to similar services, CVs, experience in similar assignments, etc.).

4. The eligibility criteria, the establishment of a short list and the selection procedure shall be in conformity with the Bank’s Rules and Procedure for the Use of Consultants. Please, note that interest expressed by a Consultant does not imply any obligation on the part of the Bank to include him/her in the shortlist.

5. The duration of services is twelve (12) months and the estimate starting date is beginning of June 2020.

6. Interested Individual Consultants may obtain further information at the address below during the Bank’s working hours.

For the EOI to be considered, the consultant needs to be registered in the AfDB DACON Consultant Database by following the link: https://www.afdb.org/fr/projects-and-operations/procurement/consultancy-services-e-consultant/

7. Expressions of interest must be received in softcopy at the email address below no later than Friday, 17 April 2020 at 17:00 hours GMT and mention “ARE Lead for Africa- Name.” :

Mr. Joao CUNHA,
Division Manager, PENP1/PERN
E-mail: G.AMEHOU@AFDB.ORG with copy to G.LIMA@AFDB.ORG

Any questions and requests for clarifications may be sent to:
8. A shortlist of three to six individual consultants will be established at the end of the request of expressions of interest. The consultants on the shortlist will be judged on the following criteria:

- Level of education in general: 20%
- Educational level compared to the field of mission: 20%
- Years of experience in general: 20%
- Number of years of experience relevant to the mission: 40%