



REQUEST FOR EXPRESSIONS OF INTEREST

Senior PPP Consultant Individual Consultant Selection

INFRASTRUCTURE AND URBAN DEVELOPMENT DEPARTMENT INFRASTRUCTURE PARTNERSHIPS DIVISION

1. **The African Development Bank (AfDB or the Bank) hereby invites Individual Consultants to express their interest in the following assignment: Senior PPP Consultant.**
2. The Infrastructure Partnerships Division (PICU 3) is one of four Divisions within the Infrastructure and Urban Development Department (PICU) in the Private Sector, Infrastructure, and Industrialization Vice Presidency (PIVP) of the Bank. The Infrastructure Partnerships Division provides managerial oversight of the NEPAD- Infrastructure Project Preparation Facility (IPPF), the Infrastructure Consortium for Africa (ICA), Global Infrastructure Facility activities and coordinates infrastructure knowledge generation, project preparation activities, PPP Advisory, and Infrastructure partnerships.
3. The Bank is seeking an experienced expert as a Senior Public Private Partnerships (PPP) Consultant to support its work in implementing the Bank's PPP Strategic Framework especially pillar 2 operations relating to PPP project preparation and transaction advisory services support within the PPP team of the Infrastructure Partnerships Division.
4. The Infrastructure Partnerships Division of the Bank hereby invites Individual Consultants to indicate their interest in providing the described assignment. Interested Consultants shall provide information on their qualifications and experience demonstrating their ability to undertake this Assignment (CV, reference to similar services, experience in similar assignments, etc.).
5. **The duration of the assignment is initially 8 months (can be renewed subject to the performance of the initial period and availability of budget).** The consultant will work out of his/her own premises and will travel on mission to Abidjan or other locations for activities necessitating his/her presence as may be required. **Possible starting date of this assignment is May 2024.**
6. The eligibility criteria, the establishment of a short list and the selection procedure shall be in conformity with the **Bank's Procurement Policy and Procedures for Recruitment of Individual Consultants.** Please note that interest expressed by an individual does not imply any obligation on the part of the Bank to include him/her in the shortlist.
7. A shortlist of four to six individual consultants will be established at the end of the request for expressions of interest. The consultants on the shortlist will be judged on the following criteria based on their updated resume.

a) <i>General qualifications and adequacy for the assignment to be undertaken</i>	20%
b) <i>Similar experience in the area of expertise of the assignment and demonstrated understanding of the TOR</i>	50%



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| c) <i>Experience with investment banks, AfDB, and/or multilateral donors</i> | 20% |
| d) <i>Language proficiency</i> | 05% |
| e) <i>Knowledge of the African region</i> | 05% |

- Interested Individual Consultants may obtain further information at the addresses below during the Bank's working hours from 09:00 to 17:00 hours.
- Interested consultants not registered in the Bank's consultancy database DACON, are kindly requested to do so via: https://econsultant.afdb.org/sap/bc/webdynpro/sap/zdac_wd_login_page#
- Expressions of interest must be received **by email** at the addresses below no later than **April 23, 2024, at 17h00** local time (Abidjan, Côte d'Ivoire) and specifically mentioning "**EOI: Senior PPP Consultancy Assignment**" - in the subject line of the email.

For the attention of:

Mr. Epifanio Carvalho De Melo

OIC Manager, PICU.3,

Email: e.carvalhodemelo@afdb.org with to Copy: e.coleman@afdb.org and e.kouadjo@afdb.org

ANNEX I



Terms of Reference
Senior PPP Consultant
(Individual Consultant)

1. Introduction and Background

- 1.1 The African Development Bank is seeking the services of an experienced expert as a Senior Public Private Partnerships (PPP) Consultant to support its work in implementing the Bank's PPP Strategic Framework especially pillar 2 operations relating to PPP project preparation and transaction advisory services support within the PPP team of the Infrastructure Partnerships Division.
- 1.2 The Infrastructure Partnerships Division (PICU 3) is one of four Divisions within the Infrastructure and Urban Development Department (PICU) in the Private Sector, Infrastructure, and Industrialization Vice Presidency (PIVP) of the Bank. The Division is responsible for supporting the development of regional infrastructure in all the four main sectors of transport, energy, ICT and Water, to promote regional integration in Africa. Within this mandate, the Division also coordinates the Bank's engagement in global and regional infrastructure programmes and initiatives such as the Programme for Infrastructure Development in Africa (PIDA), the G20 Infrastructure Platform, EU-Africa Infrastructure Partnerships and the Global Infrastructure Facility activities. In addition, the Division hosts the secretariat of the Infrastructure Consortium for Africa (ICA), manages the NEPAD Infrastructure Project Preparation Facility (NEPAD-IPPF), and is leading the implementation of the Bank's PPP Strategic Framework.
- 1.3 The PPP Strategic Framework has been completed and approved by the Bank's Board of Directors in January 2022. PIVP through PICU.3, is coordinating the implementation of the Framework across the Bank including the rolling it out and operationalizing it within the Bank and taking it to its partners, stakeholders, and Regional Member Countries (RMCs) for implementation.

2. Objective of Consultancy

- 2.1 The objective of this consultancy is to work as part of the PPP delivery team/unit within PICU.3, supporting implementation of the Bank's PPP Strategic Framework being led by PICU. She/he will ensure the transfer of skills to PICU3 staff to ensure the sustainability of the implementation of the PPP Strategic Framework over the longer term.



3. Scope of Work

3.1 Under the general guidance of the Division Manager (PICU 3)/and or the PPP unit coordinator the Consultant shall carry out the following Tasks/Activities:

Project Preparation and Transaction Advisory Services Support

- Originate and manage the process to obtain Bank and RMC approval for at least two PPP transaction advisory services mandate.
- Originate, screen, and develop a pipeline of potential PPP transaction advisory services mandate for inclusion in the Bank's PPP work programme.
- Review and opine on proposals from Regional Member Countries for project preparation and transaction advisory services support.
- Mobilize resources from within the Bank and from external partners (e.g., GIF) to support the delivery of PPP transaction advisory services.
- Support PPP due diligence, transaction structuring and advisory services activities as part of Bank operations to enable PPP operations to secure commercial closure and where possible financial closure.
- Prepare templates for use of internal processing and approval of advisory services mandate.
- Any other type of transactional support, as required.

Africa PPP Development Fund

- Support the completion of work to develop the Africa PPP Development Fund (APDF), consolidating review comments and finalization of same, support the process for its approval, bank wide dissemination, and preparation of operational guidelines for its implementation.
- Support the process for resource mobilization from donors and partners towards the APDF.

Mainstreaming, Capacity Building and Dissemination

- Support the preparation and delivery of PPP knowledge, capacity building and information on PPPs and the Bank's areas of support for both internal and external audiences.
- Support the mobilization of resources from within the Bank through preparation of proposals to support the delivery of capacity building programmes for RMCs.
- Support the engagement of external partners and service providers to enhance the Bank's knowledge base, use and application of the PPP Framework.
- Assist in engagements with external stakeholders for dissemination of information on the new PPP Framework, building partnerships and collaboration with the Bank's strategic partners.



Business development support

- Contribute to Business development efforts through missions with key departments of the Bank and other stakeholders and participants including Governments, developers, financial investors, lenders etc. for the upstream and midstream phases of the PPP development cycle.

Strategic support

- Support the Division engagements within the Bank, across departments, sectors and externally with respect to implementation of the PPP Framework and other related initiatives.
- Provide any other support, as required by the Division.

4. Candidate profile

4.1 The candidate will be an infrastructure expert and development professional. Previous experience working with the Bank will be an advantage. A blend of technical and policy skills is required. Very good knowledge of sectors such as, water and sanitation, ICT, transport, healthcare, etc, infrastructure project finance, along with the ability to develop and communicate is required. A good understanding of bilateral and multilateral donor processes as well as good experience of working on PPP transaction advisory services within a multilateral development bank is desirable. Candidates must have the enthusiasm and authority to build relationships and work with senior Government and private sector people. Strong interpersonal skills as well as excellent spoken and written communication skills are essential. The Infrastructure Partnerships Division is a small team – a high premium will be placed on the individual’s ability to adapt, be flexible and proactive, work with others, and deliver.

4.2 Key selection Criteria:

The candidate must have:

- a) at least a Master’s degree (or equivalent) with specialization in Economics, Infrastructure Planning, Finance, Engineering or related field;
- b) Significant professional experience in infrastructure development, with experience of working with the Bank, other Development Finance Institutions and Private Sector Infrastructure Developer’s either as a staff or as a consultant being a key advantage;
- c) A minimum of fifteen (15) years of international development work experience or advisory services in developing countries, with a focus on infrastructure development, Public Private Partnerships, private sector development, investment climate analysis, investment promotion and resource mobilization.



- d) Experience of the international aid architecture, including direct working with bilateral and multilateral donors.
- e) Demonstrable analytical skills, ability to interpret complex and diverse information to generate quality materials, ability to formulate strategy and take initiatives to implement it.
- f) Proven ability to manage projects under strict time constraints; ability to work within and/or lead a cross-functional team of staff from diverse cultural and linguistic backgrounds; Experience with non-lending activities, especially analytical work related to regional infrastructure and capacity development.

5. Reporting relationships

In carrying out his/her activities, the consultant shall work under the overall guidance and direction of the Division Manager (PICU 3)/and or the PPP unit coordinator.

6. Duration

The duration of the assignment will be eight months with the possibility for extension based on the needs of the Division, performance of the consultant, and upon agreement by both parties.

7. Duty Station

The consultant will work out of her/his own premises and will travel on mission to Abidjan or other locations for activities necessitating his presence as may be required. Such field missions as directed, to be financed by the Bank, in accordance with its existing Travel Policy.

8. Assignment Reports and Performance Evaluation

8.1 *Assignment Report:* The consultant will produce:

- **a monthly progress report** outlining the activities that the consultant undertook.
- **a final report** at the end of the contract in line with the terms of reference, highlighting the key achievements and deliverables during the contract period.

8.2 At the close of the assignment the performance of the consultant will be evaluated based on the following criteria:

- Professional competence.
- Quality of work produced.
- Reliability and respect of contract.
- Communication skills



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PROJECT PREPARATION
FACILITY



9. Contract Amount and Modality of Payment

- 9.1 For her/his work, the consultant will have a contract for a fixed price and, she/he will be paid per month, based on the invoice she/he will present. The monthly rate will be in accordance with the Bank rates and fees for individual consultants.
- 9.2 For AfDB's external missions, the consultant will be given a travel ticket and per diems in accordance with the Bank's travel policy.